

## HOW TO CREATE THE PERFECT PROFILE ON CAREHOME.CO.UK

**Craig Foster** 





### IN THIS WEBINAR

- 1. Why Profile Completeness is important?
- 2. Using your Control Panel as a guidance to create the perfect profile
- 3. What do care seekers expect when they land on your profile?
- 4. Profile Completeness and its impact on Lead Generation



### WEB TRAFFIC

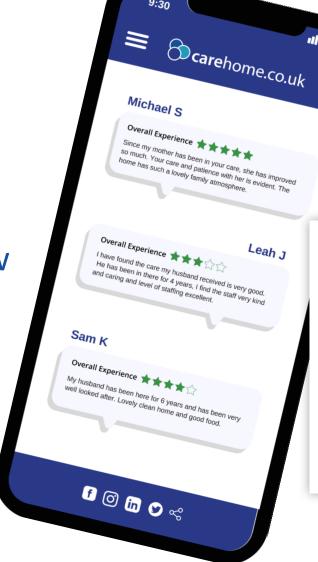


Over 15 million visits a year



#### REVIEWS

Number 1 care home review site with 330,000 reviews



### Review us



the leading care home review website





#### Please take a moment to review us on carehome.co.uk

- · We welcome residents/service users and their family/friends to submit reviews to carehome.co.uk
- · Staff or people with a professional connection to the care provider cannot submit reviews
- · This is not a formal complaints procedure, for complaints contact the care provider or relevant regulatory authority
- · Before publication, we check that all reviews comply with our Review Policy and we show all reviews to care providers
- · It can take up to 30 days for a review to be published or deemed non-compliant
- · Reviews are published on carehome.co.uk and potentially other selected websites
- · Our full Review Policy can be viewed on carehome.co.uk/reviews
- · For assistance, call 01488 684321 or email reviews@carehome.co.uk





#### SEO



Top organic search result in most areas on search engines



#### CAREHOME.CO.UK

### CARE ENQUIRIES





17M profile page views



960K web referrals



38K brochure requests



4.6K tour bookings



52K care enquiry emails



378K care telephone enquiries



### WEBINAR QUESTIONS

### Please enter questions in the Q&A section

Any questions will be answered in a follow up email

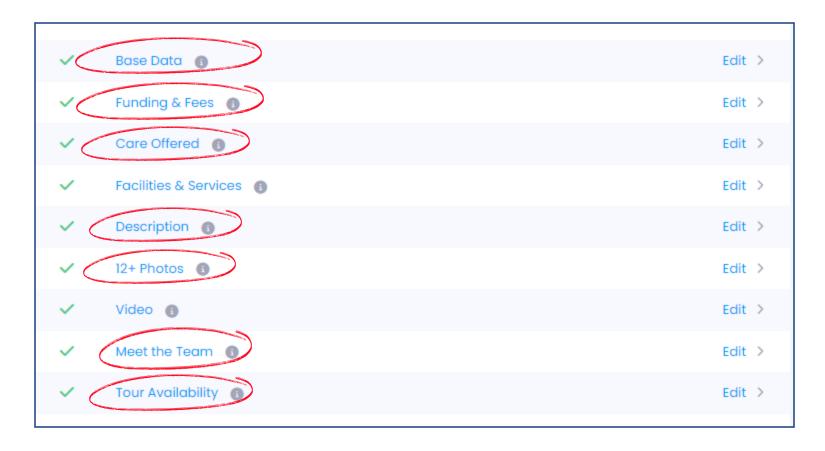


# WHAT IS PROFILE COMPLETENESS?

- Ensures the care seeker has the best user experience when carrying out a search
- Enables you to focus on the key areas of interest for those looking for care
- Ensures you don't miss an opportunity to highlight your strengths
- Portrays a professional and busy care home

### **PROFILE**

#### COMPLETENESS



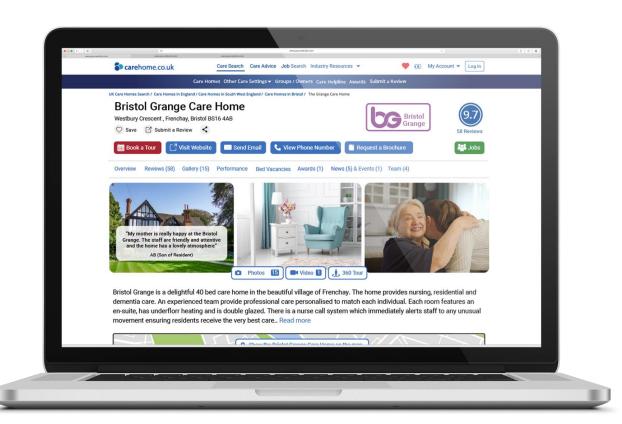
The most important pieces of information are...

- Base Data
- Funding & Fees
- Care offered
- A Description
- 12+ Photos
- Meet the Team/staff profiles
- Tour Availability

#### **PROFILES**

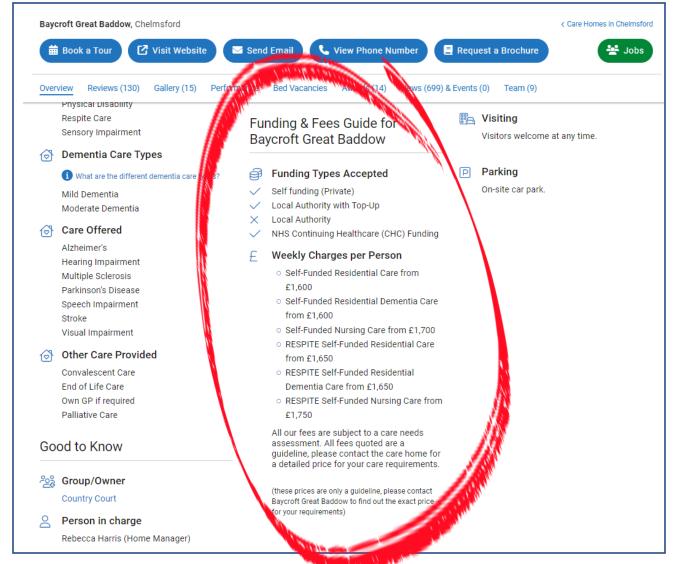
A complete profile shows a care seeker...

- Fees information
- Photos & video(s)
- Staff profiles
- Logo
- Tour booking availability
- Reviews
- Awards, news & events
- Type of care provided
- Description





### FUNDING & FEES





### FUNDING & FEES

^ Funding & Fees		Expand All					
Funding Types Accepted							
Self Funding (Private)	Yes	included in profile completeness					
Local Authority with Top Up	Yes	included in profile completeness					
Local Authority	Yes	included in profile completeness					
NHS Continuing Healthcare (CHC)	Yes	included in profile completeness					
(che)							
Fees Info For Self-Funded Older Person Care (Weekly Charges Per Person)							
We offer self-funded older	Yes	~					
person care							



### FUNDING & FEES

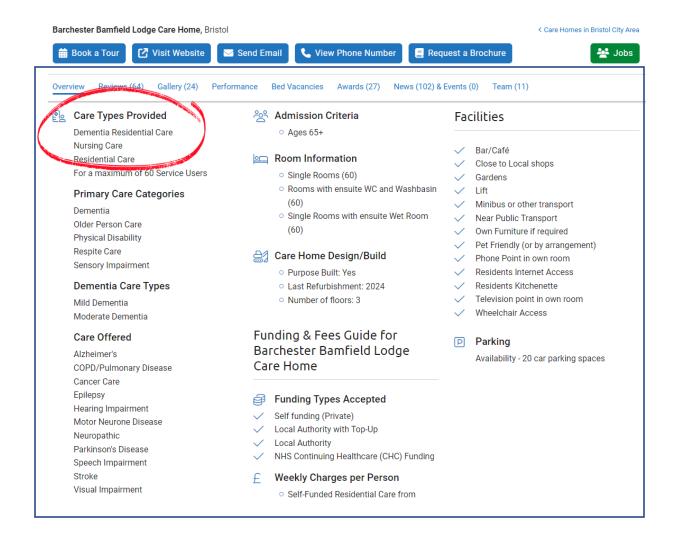
#### Please select one of the options below

We strongly recommend that you provide your self-funded fees information to help the care seeker, to receive more relevant enquiries and to receive enquiries faster from our care help team. Please do not deduct any contribution from NHS Funding Nursing Care (FNC).								
Self-Funded Residential Care		£	То		£	weekly charges per person (rounded to the nearest pound)		
Self-Funded Residential Dementia Care		£	То		£	weekly charges per person (rounded to the nearest pound)		
Self-Funded Nursing Care		£	То		£	weekly charges per person (rounded to the nearest pound)		
Self-Funded Nursing Dementia Care	From	£	То		£	weekly charges per person (rounded to the nearest pound)		
RESPITE Self-Funded Residential Care		£	То		£	weekly charges per person (rounded to the nearest pound)		
RESPITE Self-Funded Residential Dementia Care		£	То		£	weekly charges per person (rounded to the nearest pound)		
RESPITE Self-Funded Nursing Care	From	£	То		£	weekly charges per person (rounded to the nearest pound)		
RESPITE Self-Funded Nursing Dementia Care		£	То		£	weekly charges per person (rounded to the nearest pound)		
Fee Comment	Enquire directly							

(e.g. what is included or excluded in your standard fees such as hairdressing, as well as your policy on top ups and any other relevant fees information)



### CARE OFFERED





#### **DESCRIPTION**







Bamfield Lodge Care home is surrounded by parks and open spaces in South Bristol and is within easy access to local amenities and leisure facilities.

The home provides nursing, residential and dementia care both on a permanent, or respite basis. Residents also have access to a spacious back garden with a sun-trap, ideal for the summer months.

Activities at Bamfield are designed to enhance the residents' well-being, encourage social interaction, and support them with their existing hobbies and interests. Activities are wide ranging and personalised to residents' needs.

Bamfield Lodge has a patio garden and an outdoor seating space, ideal for enjoying coffee or lunch. The home also features a hair salon, spacious en-suite bedrooms and lounges.

Residents enjoy freshly made nutritious meals, prepared on-site by trained chefs, who can also cater for special dietary requirements. Read less



#### MEET THE TEAM

#### Meet the Team (1)



Katrina Ball Job Title: Care Home Manager

We offer first-class care for the elderly on a permanent or respite basis, delivered by highly trained professionals in lovely comfortable surroundings.

Our philosophy is simple; we want everyone to enjoy life to the fullest. We never forget that all our residents are individuals and we treat them with dignity, privacy and respect while offering freedom of choice and as much independence as possible.

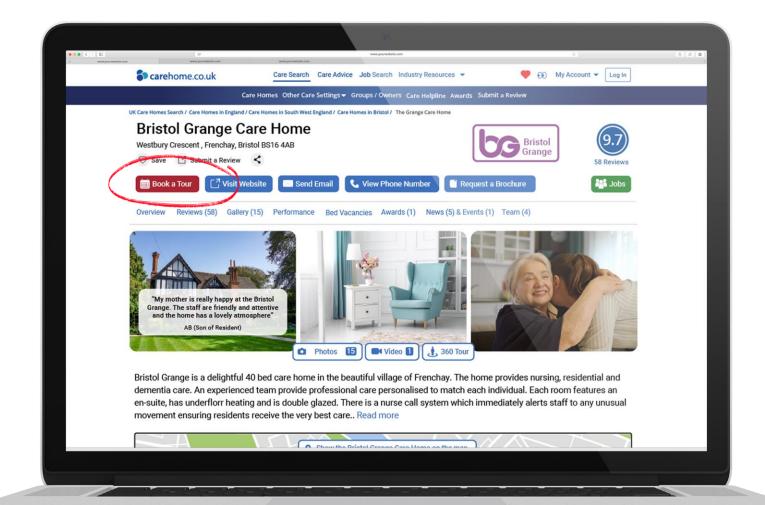
Friends and family are welcome at any time. Hot drinks and snacks are always available and guests are invited to share a meal with residents. Our cook prepares three nutritious meals a day and the menu changes regularly to reflect seasonal produce. Special diets are catered for.

Residents have the freedom to choose what to do and when. There is plenty going and our activities coordinator puts together a full programme which is adapted to suit the needs and wishes of our residents. Activities include quizzes, sing-alongs, reminiscence therapy, indoor games, arts and crafts, baking and wherever possible, trips out and about.

I'd love to show you around the home. So if you should like a tour, or wish to discuss any aspect of elderly care with me, please telephone the home to make an appointment.

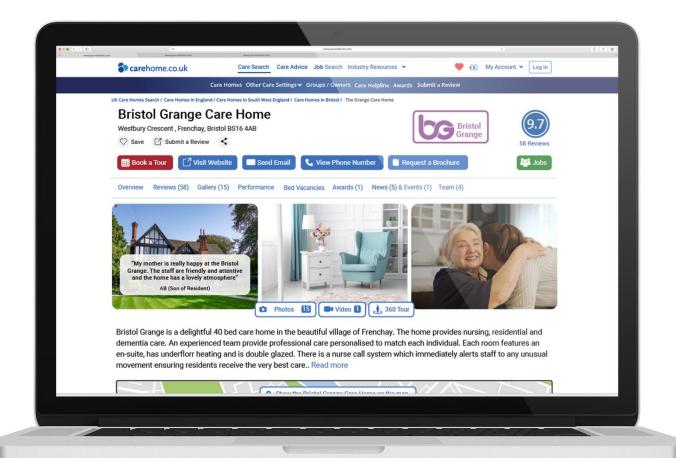


#### **TOUR AVAILABILITY**





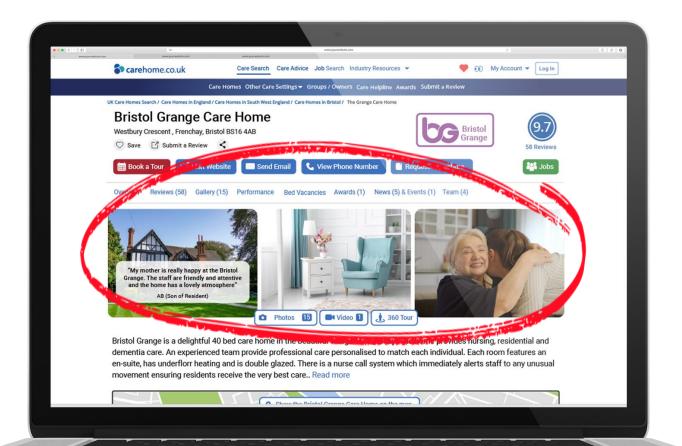
### **BASE DATA**







### PHOTOS & VIDEO











### FACILITIES & SERVICES

#### **Facilities**

- ✓ Bar/Café
- Close to Local shops
- Gardens
- Lift
- Minibus or other transport
- Near Public Transport
- Own Furniture if required
- Pet Friendly (or by arrangement)
- Phone Point in own room
- Residents Internet Access
- Residents Kitchenette
- Television point in own room
- Wheelchair Access





#### RESULTS

#### **Avoid Badly Cropped Photos**

#### **Bristol Grange Care Home**

Westbury Crescent, Frenchay, Bristol BS16 4AB

**Group/Owner** Harford Care Homes



Bristol Grange is a delightful 40 bed care home in the beautiful village of Frenchay. The home provides nursing, residential and dementia care. An experienced team provide professional care personalised to match each individual..

Read more about Bristol Grange Care Home

Care Provided Nursing ○ Elderly ○ Dementia ○ Physical Disability ○ Palliative Care

O Younger Adults O 40 Rooms from £1,350 / week





"My mother is really happy at the Bristol Grange. The staff are friendly and attentive and the home has a lovely atmosphere"

Read all 58 reviews



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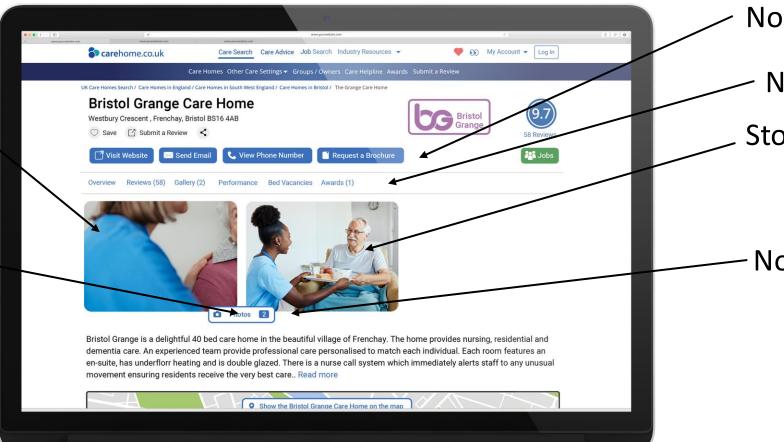


#### **INCOMPLETE PROFILE**

X

Cropped Image

Only 2 Pictures



No Tour Button

No Staff Listed

Stock Image

No Videos



#### **COMPLETE PROFILE**

A complete profile shows a care seeker...

- Fees information
- Photos & video(s)
- Care staff profiles
- High Quality Logo
- Tour booking availability
- Reviews
- Awards, news/press releases & events
- Type of care provided
- Detailed description





### **SUMMARY**

- carehome.co.uk is the UK's most popular Care Home listing website
- Profile Completeness is a great guide to ensure care seekers notice and visit your profile
- Focus on completing your Profile especially Fees, Description, Meet the Team, Tour Availability and Photos
- Take a look at your profile and think about it from a care seeker perspective is it achieving what you want it to achieve?



#### YOUR ACCOUNT

### MANAGER

- Log into your Control Panel to find your Account Manager
- Click on their image to find telephone number, email address and a 'Request a Call Back' button
- Your Account Manager is happy to provide a full walkthrough of how to use the Control Panel and can offer guidance on your profile.

