Ophir Gottlieb (00:00):

Agenda is trade machine. So now it's time to go inside trade machine. When you start trade machine, you actually land on the today tab, which is actually the easiest way to find active triggers. But the point of this webinar was not just to sell you on trade machine. The goal was that no matter what happens when you walk away from this webinar, whether or not you become a trade machine member, that you have learned something that makes you a better trader. So I'm actually going to go to the back test tab and that's where we can do that. Remember there was a slide where I wrote what a portfolio of trades were and the four strategies we would use. It's not that there's just four strategies you can use. They're just the four I'm going to demonstrate now. So I'm going to pull over a snapshot I actually made of that slide right here.

(00:45):

It was these four things. Spread the sell off, buy the sell off, pre earnings momentum and fade the dip, all with our AI triggers. So we'll just start with this one. Spread the sell off and this is how easy it is in trade machine. First you go to the saved back tests. We said we were going to start with spread the sell off, so we'll look for it. We go to spread the sell off with AI and just load it. Okay, trade machine is going to load one ticker. That ticker doesn't matter to us. Now we want to do a three-year back test. You can do any timeframe you like. I just like to start with three years. We'll click three years. Then I'm going to bring this slide back and I noted that we would look at the text sector. So Nasdaq 100 and financials.

(01:25):

So let's do that. You can go into portfolios and trade machine has already built in several portfolios for you. You can add as many portfolios as you like. These are built in, so we'll just do the NASDAQ 100 and we'll let trade machine do the test. The results are now pouring in, okay, it's going ticker by ticker by ticker, by ticker. It's testing it over three years. How this strategy did for each ticker, it's ripping through them and eventually it will show you the summary. So we'll just let it keep going For future back tests that we're going to show in this webinar, I already have them preloaded so we don't have to wait, but I just want to show you how trade machine works and how it feels. Okay, let's go to the top. This should almost be done and here we go. So here's what we got guys.

(02:08):

We have a strategy, whatever that strategy is, has an 84% win rate over the last three years over these 100 companies, 436 wins, 82 losses. That's how we get the 84% win rate and the average trade is 27%. And you say that's amazing. Okay, what is this trade? First things first, what is the technical trigger? In other words, when does this start? So we'll scroll down and we'll go to the technical open and just click the button and here is the technical open. It requires four things. First, in the last 30 days, the stock is down 10% or more. This just means the stock is incorrection. In finance, in markets, when something is down 10% or more, we call it incorrection, whether that's the index itself or a stock. So first thing required, the stock is incorrection.

(02:59):

Second thing also required is that the stock is below the 200 day moving average. Okay? Stock is in correction and it's below the 200 day moving average. To me that means it's in technical failure. The third and fourth things are our proprietary ai. Alright? One measure of our ai, this asymmetry over the last six months is below zero, and in the last year, so over the last 12 months, another measure of our ai, the tailored the tail movement is also below zero. When all four of these things happen, this and this and this and this, the trade opens, that is the open. And then you ask, okay, well what is the strategy? You go underneath the strategies menu and you can see it's a custom strategy. Well, I'm going to pull

this up right now. I want you to know as a trade machine user, you can use any strategy you like, create any strategy you like, either the ones we have pre-built or something totally of your creation.

(03:54):

It's unlimited. You can save as many as you like. You have a thousand strategies. You want to use them. You don't want to use any strategies of your own and you want to use the ones we have prebuilt do that too. Anything you like, we'll click the edit button and this is the trade. I'm not going to spend a lot of time on this. Okay? We have a specific video which introduces this type of trade. I just encourage you to see that if this feels unfamiliar to you, the idea of getting along something and then short something and then long something and on a bit of a ratio that feels unfamiliar to you, this is what effort is. Don't run away from the unfamiliar thing. Take the time to become familiar and just as a quick explanation, this is what the trade actually looks like.

(04:37):

Okay? Let's say the current stock price is this line right here. This trade would make money if the stock goes up at any level, it makes the most money if the stock goes down a little. So this is a stock incorrection below the 200 day moving average with two measures of our artificial intelligence. It makes the most money if the stock goes down and it only loses money if the stock goes down a lot. So it goes from beyond correction and goes down maybe another 10%. But this trade, as you'll find all trades that we've preprogrammed and trade machine, it has a limited loss. There's no unlimited loss here. We have no naked trades here. You can test naked trades if you like, but that's not what trade machine is about. So this trade wins about 85% of the time, which makes sense. The trade doesn't start losing money until it comes all the way down here.

(05:22):

So yeah, that should win about 85% of the time and ultimately, remember it's these results, this 84% win rate, this average trade of return of 27%, that's every 30 days. This trade is a 30 day trade, but all I've done now is shown you a back test. Great. I've told you how the strategy is triggered. Okay? It's when the stock is in correction and below the 200 day moving average and our two measures of ai. Fine. I've very briefly kind of showed you what the strategy is, okay? But I haven't shown you how this actually helps you. What do you do now? So what I do, we're in the tech sector, NASDAQ 100 is I sort by average trade,

(05:57):

So I'll just click it twice and I can see now that each of these tickers over the last three years hear the results and how they did on average per trade. And I'll take the ones that did the best, but I like trades that have happened at least three times in the last three years. So I'll check this one, I'll check this one, I'll check this one. You can see this is four wins, three wins, three wins, VRTX, six wins. I'll go down to a ZN, I'll go down to a DP, I'll go down to team. You can see eight wins and no losses. I'll scroll down a little bit. Raw stores, Regeneron, Texas instruments. You could take Nvidia if you wanted to. I like more than one trade in the last three years. EA Qualcomm, you can go all the way down and just check.

(06:39):

Check the ones you like. Here's a MD, here's Costco, here's Amazon. Five wins, no losses. Here's Google, three wins and one loss. And on and on we go. Here's Tesla, three wins and two losses. And on and on we go for the entire NASDAQ 100. Now, great, I clicked buttons. What do I do next? This is where trade machine makes everything easier for you. You just click the add alert button. I'm going to click it. It takes you to the alerts tab. You'll see we've gone from the back test tab to the alerts tab. All of the tickers we selected are already here. All of the technical conditions are already here, right? Stock is in correction. Stock is in technical failure are two measures of artificial intelligence. And there's certain levels. I'll just

make a little note for myself. This is called spread sell off, and when I click add alert, I've just added 17 alerts.

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I will automatically get notified either by text or by email, depending on what settings you want when this technical condition where the stock's basically falling apart. But our AI measures are also in certain favorable levels, and you will get an alert with the trade, with the options that it has occurred. Once you go through this process, which we're going to do several times, the work has been done for you. Your effort is going through what I just showed is understanding the trade. Don't take trades blindly because a machine tells you you must understand that is your effort. You have to take something that is unfamiliar and make it familiar such that you understand the risks you are taking if you want to be a trader and you don't just like the idea of it. And that's it. We've just created 17 alerts, and if I wasn't narrating, it would've taken us about 30 seconds.

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17 alerts in a strategy, which has worked extraordinarily well in this industry over the last three years. Let's go further. I'm going to go back to the back test tab. And now instead of the NASDAQ 100, as I said in that slide, let me bring it in again, I said we would also look at financials. Here we go, financials spread the sell off. So how do I do that? Oh, simple enough. I go down and I select financials. Now I have this preloaded, so I'm going to click it and then I'm going to show you the results without us waiting for it to be computed all the way. Okay? So I'm going to click it and then I'll show you the results. Okay, let me drag it across

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The results. This is in the financials. This is still spread the sell off, and here are the results for the financials. Remember, for tech, we had an 84% win rate and a 27% average return. It actually works better over the last three years in financials with an 85% win rate and a 31% average trade return. So let's do the same thing. Let's sort it by average return, and let's go through the ones that have had a lot of triggers. We'll just click 'em down. Just click in my favorites. Alright, here's a IG Visa only had one trade, so you can include it if you want to. I choose not to. Sometimes Capital One, here's Goldman Sachs with eight wins and no losses at an average trade of 44% every 30 days. Here's MetLife, here's MSCI. Here's Citibank, four wins and one loss. Here's JP Morgan, five wins and one loss.

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Here's Aflac. And we would just go down the list. Check, check, check the ones that we like. Once we've got our list that we like, we'll again go to add alert. It'll bring us to the alerts tab. The tickers are already loaded. Make a little note if you like, spread the sell off, add the alert, and another 16 alerts were created. Friends, we've just created 33 alerts, so 17 in tech and 16 in financials, which have about 84, 80 5% win rates, which historically have created a 27 to 31% monthly return. We know when it happens by going to the back test tab. We know this technical open, this idea that we're trying to catch a stock, it's down 10% or more in the last 30 days. It's below the 200 day moving average, and it has our two measures of artificial intelligence tuned to a certain level.

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And rather than us checking the market every day, we just check our email or we check our phones and we'll see the alerts. We'll receive the alerts when they're happening in real time, and we'll see the options that comprise the strategy. The effort is to understand the strategy. Never ever, ever make a trade of any type in any situation, in any market that you don't 100% fully understand. That's the effort. The effort is clicking some buttons and understanding the trade, which may very well be unfamiliar to you, and you want to run toward the unfamiliar rather than ducking it and going back to something

that's familiar, which you and I both know is just not working for you. That's why you're on this webinar. Okay? This was the slide. I said, we do spread the sell off. We do tech and financials. We.