

Ophir Gottlieb (00:00:22):

Yes. All right, so without further ado, we shall begin. For those of you having a fabulous day, I hope this keeps it going. Fabulous, and if it doesn't get off, for those of you that are not having a fabulous day, well maybe we can change that a little bit. All right. First, the disclaimers, the results here are provided for general information purposes. As a convenience to you, the viewers, the materials are not a substitute for obtaining professional advice from a qualified person, firm, or corporation. Even further, this is not a solicitation to buy or sell any security ever. This is not advice passed. Performance is not necessarily indicative of future results, and you should read the characteristics and risks of standardized options, which is a document available on the OCC website. Before I get to the agenda, I'm going to do the pre agenda agenda and this is it, excellent results.

(00:01:19):

Since the last webinar, which was on November 18th, they're better than what we emailed because time has progressed another 150 alerts and we will be introducing a new AI strategy, not currently in trade machine, inspired by the great Max Katz who is in community. He's our ambassador, former commodity options market maker there to help all trade machine members. You should go in community and talk to Max, and he gets credit for the inspiration of this new as strategy. Now, let's go to the agenda. This is the agenda slide. Pretty interesting. We'll do talk about trading in general. We'll do it in the platform. Then the portfolio, as I noted a new strategy never discussed before, and that was the agenda slide. Look how quickly we're going. Look how quickly we're going. Okay. Trading generally, why am I talking about trading generally? Two reasons, three reasons. First of all, I'm compulsive, so that's one.

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Two is because I think in the book of life, so each of us are our books of life. Hopefully we can all say, I'll speak for myself, hopefully I can say or someone says, my epitaph reads he did well for people. At the very least, I hope it says he tried to do well for people, which is that's still a high bar, so let's try and do that. So if you have not had success in trading, especially options, although really any trading, so if you trade bond futures or whatever, there's a chance. It's mistakes here that explain your performance, not the trade machine stuff, just this thing. And so this first bullet, well, it's the second bullet point. This is something I repeat a lot and there's going to be a lot of trade machine members who are going to say, oh, fear, appreciate it.

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Can you just stop with the same introduction every time? I can't, I can't because of my epitaph, the epitaph that will never be written but lives in my mind. It must be that I at least tried to do good. It must be, I cannot imagine existing without that, at least that effort. Sorry, for those of you who haven't seen it, you're going to go on a little bit of a roller coaster. One thing I can promise all of you, it's shorter than normal, okay? You have heard me say for a successful trading career, I'm talking about this thing trading generally, right? Okay. We have to look at the long arc and I believe that option traders need a portfolio of trades. What is a portfolio of trades? I'm glad you asked. That means some trades which are long volatility. If you don't know what that is, it means you basically are buying options.

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You can think of a trade as long volatility, if it's a debit, if it costs you money, okay? But you also need short volatility, right? So it's short options, not naked. Neither of these are naked, but that means if you're doing a trade and you're receiving a credit, you're pretty much short volatility. This is broad strokes, but it's close enough. If you want a real lesson on Vega and Gamma and all that, then Jason did that. And we have legit education, but this is so we can move quickly, but you need more than being

long vol and short vault. You have to be prepared to have trades. Like if there's a bull market, we've roughly been in a bull market, right? Or not roughly. We've been in a bull market, but you also be prepared for a bear market. But there's also things, so in between a bull and a bear market, if you're going from a bull market to a bear market, stocks are falling.

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If you're going from a bear market to a bull market, stocks are rising. So you have to be prepared for those two. Recovering or falling markets, this broadly speaking would cover a portfolio of trades. You still have to know what they are, but if you look at the trades you have that you're prepared to do and they cover these things, you can say, yeah, I think I have a portfolio of trades. Roughly speaking, I have been reticent to share actual setups. You guys know that there's some pressure to being followed so closely and I focus more on guiding principles, things like this. But in the last webinar, you guys kind of broke me. I just shared 140 alerts and the 140 alerts did this. They're missing one piece, which is sector diversification, which is what we're going to do today, but they definitely covered all six, five, all five of those things.

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I did, however say that just because these are 140 alerts we're doing, just to be clear, we're doing another 150 today. I'm not going to review the old ones. I said they're not meant to be the end all, be all right. It's, I did broad strokes before and then I did more specific. So they're explicit examples, but they're not end all, be all. And what I mean that they're not end all, be all is, I mean they're not end all, be all. And what I mean when I say they're not end all be all, I mean they're not the end all, be all.

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Those were examples. These next 150 are examples. Yes, we agree. No one on this webinar thinks that PHE will tell you what to do. You will therefore make money, and that is what trade machine is. That is not what trade machine is. That is not what a fear will do. And if that is what you want, this will not be a productive software for you. However, on the webinar in the webinar on November 18th where I finally said, okay, fine, here's some of my alerts, and I did show a full blown portfolio other than sector diversification. So before we get into trading generally, before we talk about new alerts, it is fair now since I did put trades out there that we have a scorecard. That's fair. So here are the results of those 140 alerts from November 18th through March 20th or 21st. I didn't update it like this morning.

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You guys are just going to have to, it's within Thursday. I think I did it Thursday. So here they are. These were the alerts. There was a bunch of types of trades. Some of them didn't happen by the sell off. Just didn't happen. It's okay. It's a rare trade. But for these four months, we saw 27 wins, eight losses, 77% win rate, an average like three week trade of 37%. These are outstanding results. 35 total trades in four months is about nine trades a month. I know that you have some liquidity questions. I'm going to satisfy those as well. So in general, what I'm trying to show you is not that I'm so smart, really not at all. Everything I did was in trade machine. I just want to show you that I did some back testing. It ended in November 18th because that's when we were doing the webinar and then we just let it run for four months and it's not a mystery that we're now doing a webinar four months later it's like, okay, let's take a little bit of look at the track record.

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Oh my God, the track record is very similar to what we expected, so this is some evidence for you that backtesting may actually work in particular when you layer on our proprietary artificial intelligence. Since I'm going to be sharing an actual portfolio of new alerts, that's my job. You also have a job, and this is where I'm going to repeat myself. You understand my job, my job, last webinar was to do this. My

job, this webinar is to do that. Again, more alerts, different sectors, okay, new strategy. But you have a job too, and many of you're familiar with this. Those of you who are not get ready for a dose of reality.

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A lot of people say they want to do something. A lot of people say they want to do something, but what they really mean is they like the idea of something. And if you want to know the difference, think of something you daydream about from time to time, but you've never really pursued. You like the idea of that you don't really want it. And by the way, liking the idea of things is perfectly fine. In fact, I can't imagine being alive without having some daydreams, without liking the idea of doing things. How could you survive in a world that's only based in reality? That reality can be quite harsh, but you should know the difference because this is the difference between dollars and cents in trading. Understand the difference and say, oh, well, what's the difference? Okay, well, let's talk about the difference. In my opinion, if you want to be a successful trader and you're able to disentangle this difference wanting something and liking the idea of something, then your focus will be on the following three things, trade machine members.

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Here comes our mantra, a process or a plan. Since I've talked about these things, I'm going to introduce someone. I had a conversation with someone, someone you may know. Ben Franklin. Yes, Ben Franklin is dead. We're close. Anyway, we're tight. Me and Ben, everyone talks about having Benjamin's. Okay, well, I brought Benjamin, so here's what I talked to Ben Franklin. We had a little bit of argument about electricity. He was right, and I said, well, Ben, what do you think about this idea of a process or a plan? You know what he said? He said this. He said, by failing to prepare, you're preparing to fail. It's like, wow. I said, I'm going to use that in the webinar. He said, that's okay. I said, okay. I said, do I have to give you credit for it? He said, come on up here. I have to give you credit for it.

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So I'm giving Ben credit. I say, you need a process or a plan, and he says, well, by failing to prepare, you're preparing to fail. Then I like to tell people, right, we need patience. That's patience with yourself and with the plan. And I told Ben, I said, what do you think about that man? He said, oh, he that can have patience, can have what he will. I said, wow. I said, you speak oddly, but I'm going to paraphrase. He said, don't paraphrase me. Take the quote. I said, all right, this is Benjamin's quote, and the third thing you need is effort. And there's two things about effort. I'm going to give you the bad news first and the good news second, I like to finish on the good news. Here's the bad news. It's probably not going to be as easy as you want it to be.

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You think, I want to be a trader. I want to trade options. I want to be profitable. I want to get those results. Trade machine showed me, let's do it. Yeah, it's not going to be that easy, but there's a good part. Now, as I was telling Ben Franklin this, he interrupted me. He's very talkative. He's incredibly talkative, and I said, yeah, well, Ben, I haven't said the other part. He said, no, I don't want to hear the second bullet point yet. He said something I want to tell you, PHE. I said, yeah. He said, laziness travels so slowly that poverty soon overtakes him. I told him again, I said, that's really clever. You're saying if you're not putting in effort, you're lazy. And I said, can I paraphrase that because you speak in old English? And he said, no, you cannot paraphrase me. You have to quote me. I said, all right, Ben Franklin says, laziness travels so slowly that poverty never takes him. And then he had more to say. He said, when you are finished changing, you're finished. And I said, what does that mean? He said, he said, just because you're familiar with something and you want to do that, that doesn't mean you shouldn't look

at the things that you're unfamiliar with so you can progress. And I said, man, that's really good for trade machine.

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You must have an appetite in life, and since I'm not talking to you about life, I'm talking about trading, you must have an appetite to run toward that which is not familiar to you because the things that are familiar to you aren't working. When you are finished changing, you're finished. And I thought Ben was so good. I'm just going to have all four things that he said. Basically he said, you need a plan. He said, you need to have patience. And he said, you need to have effort. I was like blown away. I was like, wow, man. That's exactly what I tell traders. This is exactly what I could not believe. Ben Franklin was on the trade machine train. I looked back, he's been a member for seven years. It's amazing.

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So in all seriousness, I told you there's the bad part of effort. It's probably probably not going to be as easy as you want it to be. I do want to give you the good news about effort. It's also probably going to be more satisfying than you think it will be, and the reason it will probably be more satisfying than you think it'll be is actually because it's probably not going to be as easy as you want it to be. There's something very satisfying as human beings when we accomplish something and it simply took effort, it just is. It's far less satisfying to win the lottery than it is to earn 10 million.

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It just is. And just look at every lottery winner in the history of time and look what happens to their lives. They're actually worse off. They didn't put in the effort, which has something about the human condition. So know the difference about wanting to do something and liking the idea of something. It's okay to like the idea of doing things to have daydreams and to not really pursue them. God bless you, I certainly have them, but if that's what you think about trading like, man, I just have these dreams about trading and being so successful, that'd be awesome and you never really do anything about it, then just that's fine. Don't start committing capital to it. You're going to lose your money and that wonderful daydream you had is going to ruin your life. Okay, so one last thing. The process and plan part I can help with trade machine can help with the effort part.

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Trade machine can do partially for you. I can't really do a lot about the patients, so some of us, not me, are just naturally patient people and that's a beautiful character trait to have, honestly, and so the patience part won't be that hard for you. Some of us like me, we're not naturally patient. I'm not a patient man. Those of you who know me for the last 10 years doing C, by the way, C turns 10 years next month. For those of you that have been with me for that long, you probably have picked up over the last several years or decade, not the most patient man. So this was actually really the hardest part for me. Effort has never been a problem for me. Having a process was never hard for me. Patience was hard for me, so I can't help with this. That's the one thing that you kind of got to bring yourself. I have some personal views that might help you as an impatient person that might help those of you who are impatient. So I'm going to try with that. Okay, so here's what I have to say. Take it or leave it. I'm just trying to address this thing that trade machine can't help you with. The journey to loving and understanding yourself is not a race. I assure you. I'm 47 if you're wondering how old the person speaking is. Okay? I was 37 when we started CMO. I was a market maker at 32.

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I'm different. It's just not a race. It is a walk. What I have learned with regard to patients is just to be gentle with myself, cherish yourself, be patient with yourself, and a plan will help with your patients as long as you do this one thing. And trade machine members know what this one thing is. It's the one time

that I'll use bad language on the slideshow. If there are children who are watching this, and I'm so honored that some of you bring your young ones to watch like, Hey, here's to introduce trading. You need to mute your audio for a second until I get off the slide.

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So I'm generally a very kind man, but I do have to be realistic with you when it comes to trading because ultimately you're not really here. You're not here to listen to my life views. You're on a trading webinar, so I get that. I'm not here to preach to literally preach Ben Franklin. So just for a moment, kind of find yourself, feel your butt on your chair, touch your hands. Just be present for a second, okay? Stop looking at your phone just for a second and then you can go back to your phone. Just listen and if you're watching the slides, you could even close your eyes and listen to this. Next thing I'm going to say, a plan can help with patience as long as you write it the fuck down, write it down. Don't sort of write it down. Don't think you know it.

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Don't have it in your mind. Don't use a piece of scratch paper. Write it down, write it down. You want to know a part of effort right here. If you don't write it down, then you don't have to. I recommend you run toward the thing that is unfamiliar to you. Life is hard. Life is fast, life is busy. I got it. If you want to trade, in my opinion, you need a plan and you need to write it the fuck down, and if you don't have the time to write it down, don't trade. If that effort cannot be exercised by you, just stop. There's so many other things you can do with your life. One of the most celebrated, maybe the most celebrated trader ever. Jesse Livermore. We love him. He's the basis for the book Reminiscences of a stock Operator. There's one thing you should know about Jesse Livermore. Jesse Livermore's life died with a pistol in his mouth. He killed himself the most celebrated trader ever. This is not an easy thing.

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One way to make it easier is to develop patience, and one way to develop patience is to have a plan, and one way to exercise that patience in a plan is to write it the fuck down. Write it the fuck down. If I knew Jesse Livermore, that's what I would've told him. I don't think he would've ended up with a pistol of smell. Don't like the idea. Want it? Here's your first test. If you like the idea, you're not going to write it down. If you want it, you're going to write it down. The red is your job. I told you what my job is, I'm about to do it. This is basically the end of the slideshow, right? A process or a plan. I'll show you how to do that. Patience can't help you with that effort. I'll help partially the part you have to do.

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Write it down. Don't like the idea, want it? This is effort. It will take effort to have a portfolio of trades that historically do better at different times of the market cycles in order to make the long arc of a trading career successful. This is trading in general. Well, what is a portfolio? We have live help sessions. Max ran them. I did some Jason Hitchings, our CTO and the creator of trade machine runs them with Amanda, our head of client sport. In live help sessions that I did, I did this. We have a strategy called spread the sell F plus ai. I showed a couple of sectors, something called buy the sell off of ai. I showed three sectors. I talked about when stocks have technical strength. Another strategy with our AI went over several sectors, multiple timeframes. Then I did when a stock recaptures technical failure. I'm going to move this slide up a little bit.

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It was like a fade. The dip I showed you, I showed when it doesn't work, right? So I'm going to move these, I'm going to scrunch this together too. This is a portfolio of trades. This is what we're going to do right now. So this is a little ethereal and it's going to be explicit in a second. And just to be really, really clear, remember what I said at the beginning, it's different market cycles. Bull bear falling. Rising, okay,

so this is when a stock has dropped and might recover. This would be like a recovering out of a bear. This is when a stock has technical strength. This would be a bull when a stock recaptures technical failure. There you go. This would be more bear market, bull market, moving market. But it wasn't just different markets, right? I said it also had to be different types of trades, selling volatility and buying volatility.

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The green ones are selling volatility. The blue ones are buying volatility. Another way to say that is the green ones receive a credit. The blue ones have a debit. I say always spreads and always isn't a great word. I actually like to say never say never and always, unless you're saying never to saying never and always. So I shouldn't have said always spreads, I'll say usually spreads. And then the last thing is different sectors. That's the part I did not do in the last webinar. There was only so much I could put into everyone's brains in one webinar. The second webinar was already planned. This is a portfolio of trades and we will have our portfolio of trades today, and that's it. Okay? Now we're going to go into the platform. That was my slideshow. You never have to hear me say that again until the next webinar. We will talk about a new strategy at the end.

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One thing that I'm going to bring back again and again, back testing is at the core of this, I look for strong results in a sector. First, like the entire sector. I want something to have worked. If and only if it works in that sector, then I'm willing to find the best performers for a certain strategy in that sector and I'm willing to trade them, but it must work for the sector first. I'm not going to cherry pick the best trades in a sector if it doesn't work for the sector because that feels like overfitting to me. So let's do the portfolio. I'm going to exit hypothetically, legit. Cool, A little more painful than I thought. And now we're going to go into trade sheet hypothetically. I'm prepared. I'm prepared. Okay, guys, the last webinar talked about the tech sector. I'm going to go through the same four strategies and other sectors, and then I'm going to introduce a new strategy back in the tech sector.

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But first, let's be complete so we can be sector diversified and actually have a portfolio of trades. I will click on the back test tab. Oops, pay no attention to the man behind the curtain. That was my bad back test tab. Here's how we do it nice and easy. If you guys recall, the first strategy I discussed was called spread the sell off with ai. Before I even do anything in trade machine, I just want people to recognize what it is this is doing. It's called a broken wing butterfly. It's a matter what the name is. They call it a butterfly because it's sideways. This looks like a butterfly. I don't know if you guys see it. I've never seen it. Some people think this looks like a butterfly. I dunno. The idea is the stock price is right here. If the stock goes up, as long as you do this trade for a credit, it's a profitable trade.

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You actually make the most money though if the stock goes down, right? So stock goes up, cool, stock goes down. Even better if the stock goes down, down, which will happen about 20% of the time, okay? That's where you start losing money in this trade and this trade is covered. So you're not going to lose your house because of this trade very explicitly what your max loss is, but this is the trade we're talking about. I'm not going to go through the ins and outs of the buying and selling that's done in live help, but at least I want you to understand the strategy we're looking at. Okay? So here we go.

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You go to save back tests, you go to spread the sell off with AI and you load it, Lotus, let it happen. Trading machine's going to load. No problem. Great. Say I want to look over the last three years. Great. In the last webinar we focused on the NASDAQ 100. I don't want to focus on the NASDAQ 100 because I

want to be sector diversified. I've already got those alerts. I'm going to go to portfolios and I'm going to start with financials, and here's what's going to happen. Trade machine is going to start ripping through every stock in the XLF in order to measure the performance of this strategy. It's remarkable. Okay? Trade machines getting overloaded XLF. This ETF is something like 150 names. I don't know exactly. If you are a monthly subscriber to trade machine, you can do everything I'm doing, but your portfolio will only load 50 tickers at once.

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If you are an annual subscriber, which we have a fancy name for, we call a platinum subscriber, your portfolio can have as much as 200 names, so you'll just be able to do this much faster. Also, platinum subscribers. These annual subscribers back tests are five to 50 times faster. You just roll through it faster. You can do this if you're a monthly subscriber. Absolutely. It's just easier for a platinum subscriber. Oddly, a platinum subscriber subscription is less expensive than monthly if you run it out by month. So if you want that upgrade at any time, you just email support. You always have that option. So I'm going to let this run, okay? I'm going to let trade machine do it. Unfortunately, trade machine's getting crushed right now. Everyone is following along with me, so this is going to take a little longer than I wanted. So we're going to have to entertain ourselves as trade machine does this.

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Yeah, are you not entertained? What did you prepare a story for this? My stories are for later. It's true though. I could bring Ben Franklin back. Okay, here we go. It's starting. You can now see it's starting to go through. So sorry guys. This webinar in general, it's going to take a little longer than I anticipated. It's okay. It's worth it. So what I'm going to be focusing on, I'm going to bring this back, this hypothetically, have an image open. Yes. So if you remember there was a slide and I'm just taking a snapshot of it. So back testing is at the core. That's what we're doing. I'm looking for strong results in a sector. First, if and only if the results are strong in the sector. Will I go any further? Ah, I can log into another URL. Let me go here.

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I'll log in somewhere. You guys can't see otherwise everyone's going to use a uar. I will log in. Okay? Yeah, Jay, if you could email me your login in password. It doesn't. Oh, I think I do have that actually. Okay, I'm in. Okay, I'm going to try this guys to go a little faster maybe. Anyway, so just remember the first thing we have to do is look at that top line. How is it doing for the sector? I'm going to try this. I'm not going to stop the thing from running, but I'm going to go back. I'm going to go to save back tests. I'm going to go to spread the sell off with ai. I'm going to go to three years. I'm going to go portfolios and I'm going to go to SXLF. And yeah, it's just way faster. So this is our own machine, so let's watch how much faster it'll be.

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Oh, this is done great. Okay. By the way, there's 73 stocks, so platinum members would get all of these. So remember, it must be that the results are strong over the sector. These are very strong results for a sector. Since these results are strong for the sector, I'll bring the image back, right? It's an if and only if it's an and only if I will find the best performers in the sectors, if and only if the sector performs well, the sector did perform well. Now here's our next step. I'm going to sort everything by average trade, I want to get alerts for companies that have strong average trades, but it's got to three trades or more. Otherwise, it's just not really holistic data. So I'm just going to start clicking it. I like this. I like this. This is only two. If you can see when my cursor moves, it's highlighting a row.

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Makes it a lot easier. I'm looking for numbers that there's more than three trades, three or more trades, okay? I'm going to do this painfully slow a few times and then I'm going to start ripping through it and give you the alerts, but it is worth it. So all I'm doing, if you're wondering why I'm skipping things, you can see these roses. Only one trade for that ticker, so I don't want to do it. Okay? You can see these results. Key bank, Prudential, I think that's fifth. Third. Goldman Sachs eight wins, no losses, 44.7% per trade. I'll keep clicking 'em, clicking 'em clicking. I think that's, oh, that's American Express, but only two trades. MetLife, MSCI, Citigroup tie, NF. All right, you guys see what I'm doing? Very easy. Just click, click, click.

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All right. That's an exchange. The ice exchange. I'm going to show you a shortcut when I do this. How to create your alerts faster than I've shown you before. We just changed it, okay? This is all I got. Those are the ones. Actually, you know what? These average returns aren't high enough. I'm going to stop here. So 18% is kind of like that. I don't want these average trades of 14%. So normally what I would do is I would add an alert with all of these, but it would be all the tickers. I want to show you a little trick. Okay? Here's a trade machine trick. Click add, alert, take these tickers. Okay, I'm going to select, I'm actually going to go slowly. I'm going to use my right clicking, select all. I'm going to copy those tickers. I'm going to go back to the back test tab. I'm going to go to tickers. I'm going to paste those tickers in there.

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So now I'm only looking at the tickers I selected, and if I've done this correctly, I think this will be 42 traits. Yeah, there's JP Morgan in there. I'd like to see that. Yep, 42 trades. Here's how the 42 best companies did. Okay, this is only relevant to me because the sector in general worked. Now I'm going to click add alert. It's got my 42 tickers. I'm going to write myself a note. This is spread the sell off. Whoops, you will get this link. Don't worry about it. And I'm going to say financials, okay? I'm going to click add alert.

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All 42 alerts were added. So this technical condition, which we can look at here, this occurs when a stock in the last 30 days is down 10% or more to what we call a correction when the stock is already below the 200 day moving average and two of our measures of artificial intelligence trigger at a certain level. I want you to remember those last two things because I'm going to apply that same logic in AI to a new strategy. So I've just added 42 alerts. Okay? How about the next strategy? The next thing I want to do is the pre earnings diagonal. That's for a bull market, pre earnings, diagonal with ai. I'll load it, let trade mission do its thing. I'll go to three years, I'll go to portfolios. And what I want to look at here first and foremost is are the results good enough overall in the sector for me to pick the best?

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After that, I'm going to show you two strategies in a row where it fails, where I say, nope, don't want it. There are sectors where some strategies will fail, and because of that, there's a hole in the portfolio, and that's why I'm adding a new strategy. The hole is that we're selling more volatility than we're buying, which I'm generally okay, but it's getting overwhelmed with selling volatility, okay? This is a great trade. This is a one week trade in the sector, 63% win rate in 20, 20% in a week. And I think we can all agree we're having a pretty good time. So I'm going to do the same thing. Looking for more than three trades. Sorry, three or more. Pardon me.

[\(00:34:13\):](#)

Oops. All right. Here's Bank of America, like to see that. Here's sibo, here's Visa. It's everywhere you want to be. Schwab, am I actually okay with two wins and two losses here? My win rates, I don't get too excited about. It's the average return. I mean, I don't want a 10% win rate, but I think that's good



enough. Well, let's go down to go down there. Alright, that's enough. So I've selected, I think that's 15 tickers. I'm going to do the same trick again. I'm going to click add alert, but rather than add the entire back test, I'm going to right click select. All right, click copy. I don't need this anymore, don't need this anymore. Need this anymore. I'm going to go back to tickers. I'm just going to stick them in.

[\(00:35:08\)](#):

This will give me hypothetically 15 alerts. 14. All right, well I missed one 14 and here's how those best 14 did. This is a one week trade. I'm going to add the alerts. This is the pre earnings diagonal, so I'm going to write that pre earnings diagonal, and this is financials. So when I get an alert for any of these tickers, this whole thing's going to cut to me and I'm going to know what exactly I am looking at. You don't need to put these notes to make trade machine functional, but if you're getting as many alerts as I am for all intents and purposes, you do, you're like, what is this? Alert? So be kind to yourself, write notes. Okay, so we've now created 56 alerts. Alright, the next one on the list is fade. The dip with ai. This one is going to fail. I'm not going to bury the lead. Okay, I'm going to go to XLF.

[\(00:36:17\)](#):

So this is what a platinum membership looks like. It goes this fast, just so you know. All right, so let's see how fading the dip, which is selling a put spread with AI has worked in the financial sector over the last three years. And if it's worked well, cool. We'll pick the best performers, but oops, little surprise for CML Pro members there. Remember, I will only pick the best if and only if the sector itself performs well. Okay, here we are. That's just not good enough. The win rate's fine, but I don't want to do trade for 4% with commissions. That's breakeven. So I'm just not going to do this trade. I'm picking in the financial sector. I am taking no fade, the dips. I'm not going to sort it, not going to do. Check, check, check. That's it.

[\(00:37:04\)](#):

And let's do the last one, which is buy the sell off and then we'll get into energy, which is a really interesting sector. So buy the sell off with ai. I'll load it. This is how you do it in trade machine. Just load it. Let trade machine load a ticker, it's going to load a tech ticker. It's fine. Go to three years, let trade machine do its thing. Now I'm going to go to financials. This one too will not work. By not work, I mean the results sector wide aren't good enough for me to even consider going one by one. It's because of these realities as we go through some of these sectors that I had to introduce a new strategy. It's just the realities of how the market has changed over the last three years. And it does make sense that selling volatility has been really successful over the last three years because VIX has been really low and continues to stay low. But that means I want to prepare the portfolio for a different world that got stuck.

[\(00:38:08\)](#):

I shouldn't have closed the other one. Sorry, go here. I'll start working on the faster machine. I'll just do it on this one here. I did this was, yeah, buy the sell off with ai, load it, let it load a ticker. Go to three years, go to portfolios, do XLF. Okay? The top line results, that summary line. This is what platinum normally looks like. It won't look good. And since it doesn't look good, I'm not going to add any more alerts for XLF or for financials. We'll stick with 56 alerts. So let's just let it happen.

[\(00:38:52\)](#):

Oh ha, Jay internal isn't, that's funny. My internal account is not platinum. Okay? So you could make an argument. This is good enough. I don't think it is because this buy the sell off is actually a one month trade. And don't get me wrong, I'll take 13% a month for the rest of my life. I'd be a billionaire. But this is with back testing. You need to allow for some degrees of freedom. A little bit of it's not going to be quite as good as it looks. So this to me personally is a fail. And I'm going to say, yeah, I don't really want to get

these alerts. Let's go to the next sector. And that's going to be energy. And I do think this is important to have a portfolio that is really disconnected from the rest of the market. So I'm just going to do it again. I'm going to spread the sell off, let it load a ticker. I'm going to do three years, and now I'm going to go to the energy sector.

[\(00:39:52\):](#)

Alright, this will look good across the sector. This is a very small portfolio, XLE. You can see the giants, ExxonMobil, Chevron, Conoco, Phillips, Schlumberger, et cetera, et cetera, et cetera. Halliburton, let's let it load. So it's interesting about the energy sectors spread, the sell off will work, but the pre earnings diagonal won't fading. The dip won't, but buying the sell off will. So we do get that strategy, the buying, the sell off, it's just going to be in the sector. Okay, so sector wide, yeah, I'm going to take a 91% win rate in 43% I'm in. Let's take the best, at least three trades. So Halliburton, PX, D, Schlumberger, Devin, KMI, marathon and ConocoPhillips. Okay, and I'm going to do the same trick. I'm going to add the alert, but I only want to do those tickers. I'll come back here, I'll go to tickers, I'll throw them in there.

[\(00:41:28\):](#)

This should give me 14 alerts, I think if I did it right, 14 alerts. This is how well they've done. Awesome. I'm going to add these alerts. This is going to be spread the sell off and energy. There you go. I'm going to add another 14 alerts. So we're now at seven alerts so far this webinar, okay, great. Just trust me, the pre earnings, diagonal and fade, the dip don't work in this industry. In other words, they don't pass what I would consider good enough for the industry. But what does and what we have not seen yet is buying the sell off. So I'll load that strategy, click three years, and then I want to talk about what might not be obvious, but what is happening with our portfolio and how our portfolio is getting a little out of whack already and how we're going to fix it. Energy.

[\(00:42:33\):](#)

Nah, we're getting crushed. Oh, well sorry guys. Okay, here comes the portfolio test of energy for what is by the sell off. So something that did work in the qqq. So in Nasdaq, 100 that I showed last time did not work in financials, at least for me, but does work in energy, which actually does make sense, especially with some of these mega caps. So it doesn't happen very often. Seven wins. Actually that shouldn't be the case. I think there was a bug there. These results are fine, but there's more trades than this. So I'm going to do three years. Again, as painful as it might be, I'm actually going to select the energy. This portfolio again, as painful as that might be super weird. Okay, and here are my favorite tickers.

[\(00:43:59\):](#)

I'm willing to select ones that have only one trade. That's fine. So of my favorite tickers in energy 15 and no, this is over three years. It just doesn't happen very often. It's fine in it's running in the background, you'll get alerted, you get a text, you get an email when it happens. I want to add these 15 alerts. So I'll add the alert. This is the first time we're going to do buy the sell off and ai, and this is in energy. So here's another 15 alerts. So 15 or so that should put us at, what are we at? Like 85, something like that. Okay, great. Okay. The last sector I'm going to do, and this is enough for me, technology, energy, financials, and healthcare are enough for me. Having said that, consumer staples are fine, basic materials are fine, whatever you like. This is the last one that I'm going to show.

[\(00:44:52\):](#)

We will have a third webinar, which will really finish this off, but we're also in that webinar going to show a liquidity filter. So you're only getting alerts on trades where there's reasonable liquidity. You don't have to get an alert, look at it and be like, dude, I can't trade this. Okay, so we're going to do, what do I want to here? I want to show one where fade, the dip works because so far fade, the dip has not

made the cut. It does make the cut in healthcare fade, the dip plus ai, I'm going to load it, let it load, let it load.

[\(00:45:36\):](#)

Legit go to three years. Got it. Then I will go to healthcare. Healthcare is actually I think the largest portfolio other than software. So unfortunately this one will take some time. This is fade the dip. I want to show you that it works well in the sector. And then I'll show you my favorites. I'll let that load too. At the same time, since we're here, I only get eight alerts out of this, but it's worth it for me. So on this screen, I'm already loading my favorite tickers in Fade, the dip in healthcare. This is loading the whole thing. So this thing must show overall strength for the sector. And then I'm just going to preload the ones that I liked.

[\(00:46:18\):](#)

So this top line must be strong in order for this screen to matter. So here are the ones that I liked in healthcare. 25 and two, 104% average return. Hard not to like that. So I'm just going to add those two alerts that is selling volatility. And now I'm going to show you a weakness. We have fade, the dip in healthcare. Awesome, okay? Here is the whole sector. Here's how the whole sector did. That was definitely good enough for me to start picking the best. In total, I have 60 alerts in healthcare, which you guys will get. I'm going to show you, don't worry. When I go back to the slide show, you'll just see everything there. Were 27 in energy, 57 in financials, 140 in tech. And I'm going to go back to the slideshow for a second, show you a weakness and show you about our new strategy. Okay, here we go.

[\(00:47:27\):](#)

Okay, so this is what we just did. This is what XLF was. This was financials. We had spread the sell off pre diagonal. Here's how the trades looked. Win rates, average returns, these two failed. And this gave us 56 alerts in XLE. So energy spread the sell off looked great, 14 alerts, oops. Buy the sell off work to the other two failed. So this gives us another 27 alerts. Here's the total averages. Alright? I'm going to make this a little smaller smush together so I can put in healthcare. Okay? So here comes healthcare. Healthcare worked in three of the four strategies. We obviously have as many strategies as you like in trade machine. I like to keep it to a small number, but it turns out that small number is too small. I'm going to show you why. Here's the problem. So by the way, here's 60 plus 27 plus 66, 56, okay? Here's the problem that the vast majority of trades are coming from. Spread the sell off. It's a great trade. I'm okay with it, but that means remember what I said a portfolio needed to be.

[\(00:48:35\):](#)

It's just a lot of volatil selling. So if I'm going to be meticulous, which I think we should be about defining and implementing a portfolio, it's got to be the case that we pay attention to all of it. Yes, we looked at four strategies, yes, we're looking at four sectors. Now, we did technology in the prior webinar with NASDAQ 100. That's true. But if we're really, and it's different types of action in the market, bull market, bear market, recovering market, falling market. But if we're really intellectually honest, this is really, really heavy on selling vault, and we can add a all buying strategy. We should add a fifth strategy which buys volatility such that we can truly be diversified. Okay? So let's do that.

[\(00:49:32\):](#)

This is what it's going to look like. It's going to be a new strategy, which max inspired big time. It's going to be buying the dip. And I want to show you something. If you just do the current buy the dip in trade machine, it sucks. People have picked up on our strateg. This happens quite often. This is why we're implementing ai. The win rate wasn't that good, although that doesn't really matter. The average, average return to 5% is that's just commission. So I don't consider that winning. I turned it into a call spread with Max's inspiration. The win rate went up, but the average return, not really. I then added our

ai and look what happened. The win rate went from 42% to 53%. I'm going to show this to you. The average return went from 5% to 19%, and I added 16 alerts. Lemme show it to you, lemme show you what I did. It's a construct. This is how you can use trade machine to start constructing own thoughts. So what I'm going to do is I'm going to go back to here. I'm just going to select buy the dip. Okay? It's born of this strategy. Buy the dip. Great. Sweet.

[\(00:50:45\):](#)

Oops, that was my bad. Okay. Okay. So we're going to do buy the, we're going to load one ticker. That's fine. We'll do it for three years, that's fine. We're going to do it in Nasdaq 100. The results aren't going to be very good. I showed it to you, I just want to prove it to you. It's fine. Platinum's dripping now. Okay, so this is by the dip, and the question is how do I create a strategy that's buying volatility, which doesn't really exist in trade machine yet, but makes use of the things we know in trade machine that work. So this is where effort comes in. This might be a little unfamiliar to you, but it's completely in the realm of your intellectual capacity, completely in the realm of your intellectual capacity. So here comes by the results number. It'll be a 42% win rate and a 5% return.

[\(00:51:37\):](#)

That's not good enough. So we say to ourselves, how do I do things that have been working in the past and I know that that are similar to the other strategies, but start layering on some of the things that are different than this. So first of all, this is just buying a call. And you know how I feel about that. Remember I had that thing that says spread always, and I said you shouldn't really say the word always, but pretty close to always. So the first thing I want to do is say, well, I'm going to take a picture of this.

[\(00:52:11\):](#)

I'm going to have this here, and then I'm going to mark it up a little bit so I'm not making it up. I blah. Okay? So I'm going to bring this image back. So I'm going to go to call spread and I'm going to do a 50 30 call spread. That means I want to buy an at the money call and sell an out of the money call. Okay? That's it. I'm going to let it run. And what will happen is the results will be, the win rate will be better. The return will be a little better. This is our benchmark. This is the benchmark that is just not good enough to do by the dip anymore. There's my squiggle. So it's real, right there is my squiggle. Okay? So let's let this happen. So the first thing we're doing is all of the other strategies I showed you were spreads. So the first things first is like, okay, well what's wrong First, let's turn it into a spread. First thing's first, all right, it's just happening, happening, happening again. Platinum members are going to get it this fast and you can do the whole strategy. So here it is.

[\(00:53:19\):](#)

So we went from a 42% win rate to a 48% win rate. Average return went from 5.4 to 6.4. I don't even know if these numbers are statistically significantly different. I bet you these are okay. So the first thing is every strategy you've looked at has been a spread. Okay, good. But there's something else they did. They all used our ai. So I want to go, so this is the window. I'm going to open another window. I'm going to look at spread the sell off, which has worked so well, and I want to look at the AI settings there. So this is fine. I just want to load one ticker. I don't care about anything else. I'm going to go to the technical open and this is what I want. This is our AI settings. I actually have it saved as an image right here. So you can just verify that I'm not making stuff up.

[\(00:54:07\):](#)

So this part is the same as this part. I just took a snippet. So I want to take our spread and add this to it and see if it makes a difference. Okay? I'm going to move this out of the way. I'm going to close this. I'm going to go back here. I'm going to go to the technical open. I'm going to drag my picture back. I'm like, okay, I need to add these two things. First is six months, asymmetry has to be below zero. Okay? Move

that out of the way. I'll go to six month asymmetry and it'll be below zero. Okay? That's the first thing. The second thing I'll bring the image back in the last year, the tailored, this is below zero. Okay? Now again, I'm not reinventing the wheel. You don't have to be an AI scientist because this is already built into another strategy, which I'm referencing that was doing so well. We should use those AI settings. Now let's see how we do and remember, this was our benchmark. Okay, I'll draw on it again, just a little less.

[\(00:55:12\):](#)

Yes, that's what I want to do. Just lemme draw. Okay? That's the old one. So let trade machine. So what have we done? We've made it a spread. We've added our AI settings, which are proprietary. This is effort. When I talk about this is what effort is, you're like the portfolio is supposed to have buying vol and selling vol in different kinds of markets. It's kind of dominated by this one trade. I need something that's buying vol, something that's different. How do I do that, right? Well, lemme take an existing strategy and make it look like the others. It wasn't a spread. Make it a spread. It didn't have ai. I'm going to add ai and what AI will I add? I don't know, I'll just mimic the AI that's in the other strategy that was working. All of a sudden we're here from a 42% win rate to a 51% win rate from a 5% return to a 15% return. Now that's good enough for me to say, aha. Now lemme pick the best. I want at least three trades. And you know this process guys, that's Dollar Tree, Adobe, this is tech. So you're going to see some names you should recognize, since we're all kind of tech obsessed, you actually could choose Fastenal if you wanted to.

[\(00:56:24\):](#)

Amazon, Amgen, P-D-D-O-D-F-L, Intuit, cd, nss, Autodesk, Qualcomm. If you want. I would say this is the bottom for me. 18%. Okay? So I'm going to go to add alerts. I'm going to select all I'm going to right click copy. I'm going to put these tickers in. These are the ones I really want. And hypothetically, if I did that right, I should have maybe 16 alerts. Did I do that right? 15 alerts. Okay, so these are the ones I want. Here's how they've looked. I'm going to go to add alert now, and here's a new one. This is by the dip as a spread with AI in the queues.

[\(00:57:25\):](#)

So I've just added 15 alerts. Now what you should be thinking is, huh, I wonder how this did in financials. I wonder how this didn't energy. I wonder how this did in healthcare, right? That's the effort. It's not that hard, but it is effort. I'm not going to do that for you. That's going to be webinar number three where we will have a full blown, this is now 300 trades. It'll be more like 450 when we're done, 500. When we're done, we will layer on top of it a liquidity filter. So the alerts you're getting, satisfy the type of liquidity you want, trades you can actually do if you want to, it'll make this list of 500 shrink again, but they'll all be alerts you can act on, and I don't think you should only use trade machine based on what I'm doing, these five strategies all with our AI and whatever.

[\(00:58:18\):](#)

But if you wanted to by the next webinar with our liquidity measure, if you so desired, I like this process. This feels like a process or a plan. This is taking patience. This is putting in the effort. If you wanted to, I think you could survive quite well as a trader with the alerts. Once this entire portfolio is done, I think you should do more. Find yourself the things you're comfortable with. But I think that's it. I just want to remember, just because if only done for industries, doesn't mean you can't do other industries. I mean, oftentimes consumer staples are basic materials are phenomenal places to be because they can act differently than technology. Okay, so let me go back to the slideshow, which is for all intents and purposes, 99% done.

[\(00:59:11\):](#)

Okay? So remember I said, well, gosh, we're selling a lot of vol. We can add a all buying strategy. By the way, you guys are going to get all the links to these alerts. You're going to get 'em enough to write it down. I said, well, let's do a buy the dip. Let's make it a spread. Make it a spread. Let's add ai. What ai? Well the AI that was working and spread the sell off. Right Now I'll select the best and I've got more alerts. And now that I've done that in the QQQ, now I can do it financials. Now I can do it in energy. Now I can do it in healthcare and lo and behold, I'm going to have another 50 alerts or 60 or 70 alerts which balance this.

[\(00:59:50\):](#)

Now we're creating a portfolio of trades. Now we're honoring those definitions I had at the very beginning, right? Let's go back right here. It sure looked like I this, but when I looked at the results, I was like, actually I'm kind of doing a little bit too much of this, a little bit too much of this, so I want more of this. We did it, so we turned it into a spread. We used our ai, which of course is proprietary. Then we're going to do it in different sectors. Now we're really honoring the process. So you see, even for me, it takes effort. I thought I was done and then when I took a sort of intellectually honest look at what I had done, I was like, you know what? That's not honoring a portfolio. I need to do more. That's the effort. It happens for me too.

[\(01:00:42\):](#)

Alright, if you go, if you're not a trade machine member, if you go to get Trade machine five, so take this URL, I'll put it in chat I guess here. Lemme just put it in chat. I want to show you something and then I'm going to answer questions. So lemme go into chat. Wherever chat is, here's chat. I'll send it to everyone. To everyone and then you put this coupon code. Webinar nine. You can get trade machine for nine days. For \$9. So you're not sure in nine days you should be sure. Sorry, you just should be, if you put in the effort, you should be sure. There it is. I put it in chat. And then the last thing, I was talking to Ben and I said, how should I close the webinar Mr. Franklin? I said, how about this? He said, why don't you do this? I said, should it be about trading? He said, it shouldn't be about trading. It's the last thing he told me.

[\(01:01:38\):](#)

He's on my WhatsApp, Ben Franklin. He said, speak ill of no man, but speak all the good you know of everybody. Turns out Ben Franklin was a great trader. He's a pretty good guy too. Alright guys, I'm going to pause now. I'm going to take a bathroom break and then I'm going to take all your questions live. You will get all of the alerts I showed you, even the ones that I didn't go through in an email. If you're registered, which you are, so you'll have another 150 or so. You'll have the reconstructed by the dip, so you don't have, you can either go back and see how I did it or you can just receive it as a URL as a link and you can start going through it. Give me one second. I just have to go to the bathroom. I'm actually, I'm going to leave this up. I think that's good to leave up. I'm going to pause the recording and Mandy will remind me to start recording again. I'll forget. Let me pause the recording.

Amanda Kelley [\(01:02:35\):](#)

And while he's doing that, everybody go ahead and recording.

Ophir Gottlieb [\(01:02:40\):](#)

I will exit the slideshow. I'll start the video. You cannot look at me. Oh, I should probably stop sharing my screen. Stop share. Now you can really look at me.

Amanda Kelley [\(01:02:54\):](#)

I mean maybe they wanted to look at the Ben Franklin quote the rest of the time.

Ophir Gottlieb ([01:02:58](#)):

It's fair. He doesn't like me to share his phone number, so I won't do that. All right guys. I would just like to point out that in one hour I did my whole spiel about process plan and effort process. Patients and effort showed 150 more alerts, introduced a new strategy and shared Ben Franklin quotes. That's not bad for an hour. Alright, go ahead. I appreciate, look at the claps and the celebration emoji. I appreciate that.

Amanda Kelley ([01:03:34](#)):

Just as a reminder, if you have questions, drop those in q and a. We're going to go strictly from q and a this time. I know it's super confusing. We normally use chat for live help.

Ophir Gottlieb ([01:03:47](#)):

Oh, some things I need to add. Sorry, I'm going to share my screen for a second before I owe it to everyone who's watching. Sorry, first of all, okay, I'll just leave my camera on it doesn't matter. Yeah, if you go to community, go to community please and you sign in and you're like, wait, we have a former market maker who's there to help, who showed a fear a new strategy? Yes. Actually there he is, a green link and if you want to, you just say at chat and it's going to be Uncle Pop's. Well best if you click it, you say, Hey Max, thanks for helping Also, I don't know how to trade

Amanda Kelley ([01:04:37](#)):

Or type,

Ophir Gottlieb ([01:04:39](#)):

I don't know how to type, nor do I understand what O Fear said help and Max will do. So he's like the O Fear whisperer. We have people sharing awesome trades here like Connect Dave Fish sticks, Susan's in here. I was going to say Susan, yet another Dave. Everyone, I don't, I shouldn't have started naming people. Now people are going to feel like I left them out. I think it's Connect Dave, who, there's someone in here, several Connective is one of them who writes it the fuck down. They actually have an image. It says W-I-T-F-D. I think it was Dave, W-I-T-F-D. Write at the fuck down.

Amanda Kelley ([01:05:24](#)):

Yet another Dave,

Ophir Gottlieb ([01:05:25](#)):

Yet another Dave said write at the fuck down. So that's community. That's one thing I wanted to show. We have live help once a week, like live help. You can just ask questions like how does this button work? Max is in here during the days, five days a week. So you can have chat help, you can have community help, you can have live help with Jason and Mandy. You have the learn tab, which Mandy is reconstructing in a magnificent way. Here is deep, deep, deep education like legit options education. The first four parts are from Jason, the last two are for me. It's really, really good. If you're trying to learn about options and anything you wonder about trade machine, do it here. So that was it. And for those of you who I said how do you do the coupon code? I'll just show you, go get trade machine five, blah blah blah blah blah blah blah, blah blah, get trade machine. And then there's a coupon thing and

you would write in webinar nine, web it web and that's how you would get trade machine nine days. If you

Amanda Kelley ([01:06:39](#)):

Hit enter, it'll actually show it. Yep, there you

Ophir Gottlieb ([01:06:43](#)):

Go. That way

Amanda Kelley ([01:06:46](#)):

It goes through.

Ophir Gottlieb ([01:06:47](#)):

That's right. And then of course it's \$99 a month, so it's not actually giving you that forever, but okay, I owed everyone that and now I can stop sharing for real and we can go to q and a.

Amanda Kelley ([01:07:00](#)):

Alright, is this scorecard based on all alerts called out by tm?

Ophir Gottlieb ([01:07:06](#)):

No. All the ones that I shared in the webinar before on November 18th, which I shared out the links to, I shared links to. This was 140 alerts of which these are the ones that triggered imagine this webinar but before only for the queues. That's how it's done in the last four months.

Amanda Kelley ([01:07:24](#)):

And that webinar is available on the learn tab I believe under getting started, but if you search 140 alerts, you will find it.

Ophir Gottlieb ([01:07:31](#)):

Also, when Mandy sends out an email for these alerts, she's going to include the prior one. It'd just be all in one place. You get the 140 prior, the 150, now you have your 300 alerts.

Amanda Kelley ([01:07:42](#)):

Yep. All right. Can you give the rationale why you are picking these strategies?

Ophir Gottlieb ([01:07:48](#)):

Yes. So I'll share the screen again and I don't know how satisfying the answer is going to be because it's something I've already spoken about. It's a very good question though. And I like reiterating. You can see my screen? Yes, yes you can. It's this. I looked for strategies which had our AI implemented, which satisfied all of these things, buying ball and selling vault equally. Two bought, two sold their spreads. Four different right? When a stock has dropped and may recover when a stock has already recaptured its technical failure. I would call when a stock recaps failure, which is also what buy the dip is. It's a recovering market I would say when a stock has dropped, I would call that a falling market.

([01:08:32](#)):



This is a bull market. So that's why I said look, what strategies have I created that I've back tested already and been spending years over that we can just give to trade machine members that satisfy this idea of a portfolio. So define it and then show you how to do it. And that's why I added by the dip because it satisfies these and the alerts I was sending out where just too many of them were selling volatility, I had to change it. And since Fade the dip wasn't working that well buy the dip is the exact same technicals, which is interesting. So that's why I chose them.

Amanda Kelley ([01:09:09](#)):

Alright,

Ophir Gottlieb ([01:09:13](#)):

So in order to learn what kurtosis is, it's not, by the way, the AI we have in there we coded up is not exactly kurtosis, but if you want to know what ketosis is, why it works, why it might work, who cares, stuff like that go to just type in. Hopefully you saw what I did. I just typed in kurtosis in the learn tab. Okay, I'll do it again. Sorry. I went to learn, I typed in kurtosis a remarkable finding. So you either watch a really short video or a really long video on how this works. Actually there's three videos. So semi short in between and really long and you can learn about what tailored ness means, what kurtosis means, what SKU means, and why it might impact options. It's pretty, especially this is three hours. You don't have to watch three hours, the presentation's only 45 minutes. You don't have to watch the q and a. You watch this for 45 minutes and you'll have a very good understanding of why this thing might or might not impact trading and how we define it. Having said that, I don't actually give our AI algorithm, we are a for-profit company.

Amanda Kelley ([01:10:22](#)):

We also have, if you're not into the videos, we do have a pretty detailed article on it as well under tail end skew that popped up when he searched. So we offer a variety of resources for everybody so that if videos aren't your thing, you can read about it.

Ophir Gottlieb ([01:10:41](#)):

There you go. Perfect. Thank you Mandy. There you go.

Amanda Kelley ([01:10:47](#)):

All right, for someone who has options trading experience but wants to get their feet wet, taking a few alerts each month, what type of starting account balance would be sufficient?

Ophir Gottlieb ([01:10:57](#)):

It's really impossible for me to say and I'll tell you why. I'm not just punting on it. Yes, I have to punt a little bit because we're not licensed and I can't give advice, but we can go beyond that. I've said that I have the right of the freedom of speech, so I can answer it in order to answer that question. I have to know. Or one would have to know how much money they have, just their wealth, how much of their wealth is in risk assets because not all of your wealth is in risk assets. And then what percentage of that you feel comfortable in options? So I'm just going to make up numbers. This is just completely made up numbers. Let's say you have a million dollars in wealth, maybe that's your home, your bank accounts, whatever, and of that you have 300,000 in the market. I'll just make up numbers. And of that 300,000 in the market, in the market, I mean maybe it's an ETFs or it's in CML Pro, why you're not a CML Pro

member, I wouldn't know, but by the way, we just got our update for CM L pro. Here's how CM L PRO has done over the last eight years versus Nasdaq s and p 500 and arc. You're welcome.

[\(01:12:03\)](#):

And then you say, well how much of that do we want in risk? So first you want some of ETFs, that's risk and some of it you probably want in fixed income. Okay, so what portion of this do I want in individual stocks and then that portion, how much do I want in options? So an example would be maybe you have \$300,000 in the market, a hundred a thousand of that is an individual stocks you willing to risk 15% of your portfolio and options. Not all at once please. But in that case you'd have a \$15,000 account and you'd say, well how much in each trade, how much am I willing to risk? Probably about 2%. So maybe you're looking to do option trades that are three in this regard, maybe \$300 option trades. That's an example that's, that's the calculus you should be doing.

Amanda Kelley [\(01:12:55\)](#):

What is the target and stop for a call diagonal?

Ophir Gottlieb [\(01:13:01\)](#):

Well, it depends which call diagonal. So we have two call diagonals that we talked about today. I'll go to the back test tab. One of them was this, well this isn't even a call diagonal, okay? This is just a call spread. The two call diagonals are, there's the pre earnings one and the buy the sell off. So I'll do the pre earnings one first. We'll look at that diagonal, we'll just look at one ticker. We don't have to look at a portfolio. Okay, so here's how Google is done with this pre earnings diagonal. This is a custom strategy. So in order to see what it is, just click edit. So this is buying an at the money call 14 days. That's 14 days to expiration selling a call. That's the closest to seven days for expiration and closing this whole thing when this guy expires. So this is a seven day diagonal and just to be really specific, you open it 14 days before earnings and close at a maximum of one day before earnings, but you would probably close earlier. The other one is called buy the sell off, which is a longer trade. Buy the sell off with ai, load it. We'll just load one ticker. It's fine.

[\(01:14:16\)](#):

And this is also custom strategy. This one, if we click edit is a little longer. This is buying a 60 day, so two month at the money option, selling a 30 day out of the money option, closing the whole thing when this guy expires. So this is a 30 day trade. This is another call diagonal. So that's for the two call diagonals that I talked about today. Those two, they're different for different types of markets. By the dip that I showed, I believe it was a two week trade, a two week, but it wasn't a diagonal, it was just a call spread. So if you're wondering what the difference is, okay, this is why this is called diagonal already. I'm going to do this right here just so you guys can learn, option speak so it doesn't seem so foreign. You're like why are these words diagonals and butterflies and spreads?

[\(01:15:03\)](#):

It's not as with everything in life. When someone shows you, you're like, that wasn't hard at all. So here take this. Okay, why is this called the diagonal? This is actually called a long diagonal call spread. Four words. I have to show you why it's four words long diagonal call spread, okay? It's considered long because you are buying options that are more expensive than the options you're selling. It's also considered long because this delta is larger than this delta. So we've got long one. This is why it's called long number two. Why is it called the call spread? Because it's calls, long call. Why is it considered a diagonal? It's considered diagonal because these are different. The expirations are different. This is a 60

day option. This is a 30 day option. So long a call diagonal, it's called a spread because there's two options. Long call diagonal spread. That's it.

Amanda Kelley ([01:16:28](#)):

How would we receive the alerts if not signed up for trade machine?

Ophir Gottlieb ([01:16:32](#)):

Well, not only that, you can't receive the alerts if you don't sign up for trade machine. But even further, the AI that's layered on top of it is only in trade. So it's not even the alerts. You can't have this unless you have a trade machine.

Amanda Kelley ([01:16:45](#)):

And how did they get trade machine again over here?

Ophir Gottlieb ([01:16:47](#)):

Ah, I see you guys. You see that? She was setting me up for the pitch and I blew it. Okay. Yeah, that's my bad.

Amanda Kelley ([01:16:55](#)):

Well we have a coupon right now, so

Ophir Gottlieb ([01:16:57](#)):

No, no, she's right. It's my bad. It's the time you go to this link. It's [trade-machine.com/get-trade-machine](https://trade-machine.com/get-trade-machine). I'm going to put it in chat again. You guys see that Trade machine members should appreciate that Mandy set me up and I just totally blew it. So I'd put it in chat again. You go to here. Well you can do annual too by the way. Either way you go here and then where it says have a coupon, you type in web nine. I'll put this in here too. By the way, if you're going to get an email with this webinar, as Mandy pointed out, if you hit enter, you'll see this. That's how you do it. Thank you Mandy. You're very welcome. I'm a little dense sometimes. Got it. Okay.

Amanda Kelley ([01:17:39](#)):

With VIX being low, why would you want to be selling vol?

Ophir Gottlieb ([01:17:42](#)):

Yeah, so generally when VIX is low, it's the best time to sell vol. Also, when VIX is very high, is a good time to sell ball. The time when it's not good to sell ball is you have to look at the numbers. It's kind of between a 17 to 23 vix. That's a really bad time to sell ball. So VIX below 14 is a sale. VIX above 25 is a sale. VIX between 17 and 24 is like probably want to buy vault

Amanda Kelley ([01:18:11](#)):

When checking for winners three and over. You can first sort on wins and not have to look at all the losers.

Ophir Gottlieb ([01:18:18](#)):

You can, but I like to look at average trade return because that matters to me too. So here's the question someone asked. Lemme choose a small portfolio like XLE. Oh of course I don't. Well this is not going to, oh actually this did work pretty well in this industry. It's okay. It's good. So what someone was saying that the question is let this load, what I was doing is searching by average trade return. It's like I like this one, this one, this one, this one. They were saying actually you can just search by the number of wins and then you'll find the ones that are large enough. So it's up to you sort by how you like the average trader turn is what matters to me. You could also do it by win rate by the way. You can sort by win rate.

Amanda Kelley ([01:19:00](#)):

Yes, actually you can sort by any of those.

Ophir Gottlieb ([01:19:03](#)):

Yeah,

Amanda Kelley ([01:19:03](#)):

Anything titles even down to commission. So whatever you want to do, we make it flexible. Alright, trade machine trades are only entered if conditions are true in the last 15 minutes of the trading day. Can you explain specifically why the conditions have to be met in the last 15 minutes? Is the when percent substantially better for the trades taken in the last 15 minutes than trades taken during the day when the alerts are set early?

Ophir Gottlieb ([01:19:32](#)):

So the question is why does trade machine measure trades from and why is it considered active if 15 minutes before the close everything's satisfied? It's not because it's better or worse to do it that way. It's because back testing is very explicit, right? The rules must be able to be replicated in real life, otherwise it doesn't matter. One really good way to make it rules-based is to say we're picking this time 15 minutes before the close where options are the most liquid. This is where we're measuring it. So we had to a point of precision. That point of precision is when markets are the most liquid. That's our point. Can I tell you that in the middle of the day it's any better or worse? No, I can't. Do I do trades in the middle of the day? I do, I do, yeah, but trade machine is rules-based. So if you want to follow exactly the letter of the law, you can do that. I don't exactly follow the letter just about that.

Amanda Kelley ([01:20:32](#)):

When selling volatility, shouldn't we be looking to sell it more when the put skew or implied ball is higher or at say 80 to 90 percentile?

Ophir Gottlieb ([01:20:44](#)):

No, I don't. I've seen no evidence of that. No. The best time to sell vol historically has been when things are in the lowest percentile. I know that doesn't really make sense because in finance they tell you buy low, sell high. It's not how it works with vol. So no, almost all the back testing I've seen and just my experience on the floor is when vols really elevated. I don't want to sell it when vols low. I just want to sell the crap out of it.

Amanda Kelley ([01:21:08](#)):

Alright, can we get these alerts that you're already setting up?

Ophir Gottlieb ([01:21:13](#)):

Well, you have to do them, but Mandy's going to send an email with all of them and it'll look like this. This is what you're going to get. You're going to get a bunch of links. So you'll take a link like this one. This was the selling by the dip one. You're going to get literally that link in your email. You're going to wait for your trade machine to do this. Like, huh, I got this link. I'm going to open it. It's going to do this. Just click add alert. So you have to do that like five times and you'll have my links

Amanda Kelley ([01:21:42](#)):

And if you don't like all of fear's alerts, you can then go through and narrow it down further. So if say you want to take PHE results and then sort by win rate and only put the ones that have the highest number of wins for your threshold, this is part of the reason why we do it this way. So you can further customize them if need be.

Ophir Gottlieb ([01:22:04](#)):

Yeah, it's also very presumptuous of us to just give everyone my alerts. That's not in the spirit of trade machine at all. You'd be like, dude, get out of my account if I want them, I'll add them.

Amanda Kelley ([01:22:17](#)):

It's like the Apple back in the day with the U2 CD and everybody got stuck with it forever.

Ophir Gottlieb ([01:22:24](#)):

That's true. That's right. With the iPod.

Amanda Kelley ([01:22:26](#)):

Yep. Are you going to provide us with these links to the alerts? Yes. Yes we are.

Ophir Gottlieb ([01:22:34](#)):

You will get an email now if you ignore the email that's on you, you're going to get an email with all the links you

Amanda Kelley ([01:22:44](#)):

How do trade machine back testing alerts sit alongside Pattern finder? What is the difference in similarities?

Ophir Gottlieb ([01:22:50](#)):

So trade Machine is what you see. It's a back testing platform with builtin AI and a really, really powerful engine Pattern finder is a charting and scanning tool. So here's pattern finder. Let's just put in a stock like Apple, which I'm about to get short. So pattern finder will draw on these out here. I'll do that one at a time.

([01:23:31](#)):

Okay, this is what a stock chart you are like, okay, this is a stock chart. You're like, okay, well show me the important highs and lows to click that like, okay, show me if there's any kind of patterns. So can slip

like, okay, there's a cup, there's a cup, there's a double bottom. Are there any points of obvious support and resistance horizontally? Call 'em congestion lines like, ah, okay. Once Apple fell through this to me, to most people trading, once it crashed correct to 180, it was pretty clear it was going to the 168 level, which it did not. Pretty obvious it was probabilities were also because that was the bottom of a cup and the top of a double bottom. So all of a sudden we're like, aha. And then if you want to see these trend lines, the trending support and resistance, that's where it is. So if Apple were to hit trend support, that'd probably be a pretty strong buy signal. If it were to go back above to hit trend resistance, that's probably possibly a sell signal. And then the real power here is just the screening. I'm not going to go over pattern finder in totality, but if you're a trade machine member, we're basically giving pattern finder away for free. What is it, Mandy? \$84 for the year or something?

Amanda Kelley ([01:24:42](#)):

\$99

Ophir Gottlieb ([01:24:43](#)):

A year. \$99 a year for Pattern Finder, which is highway robbery and I don't even like that we do that, but if you're a trade machine member, you can get Pattern Finder for nine, \$9 for the year and it is incredibly, incredibly powerful. You can start looking at how sectors are doing sub-sectors. You can do screens which show charts, which are bullish setups. For example, let me do one of these since we're here. Okay. Or whatever trip is Yeah, here exactly. Here's a screen and it's like, okay look, it's through Trend Support, it's above its next congestion. If we turn on the p and l zones, the stop loss would be 2.7% lower. So back here, but your limit would be 14% higher. So this is a trade with 3% downside, 14% upside for example, and that's just by turning on the p and l zone. So Pattern Finder is like an unbelievably awesome software for some reason it doesn't sell. So

Amanda Kelley ([01:25:39](#)):

Also just to put in perspective, our monthly fee for Pattern Finder is \$84 a month if you're not a trade machine member. So the fact that you're getting it for \$99 a year as a trade machine member is insane.

Ophir Gottlieb ([01:25:52](#)):

Yeah, you're getting a 99.0% discount, but if you cancel your trade machine, you're losing your pattern finder. You'll have to pay for bad and partner.

Amanda Kelley ([01:26:02](#)):

Yes. Can I get a link to the previous webinar from four months ago?

Ophir Gottlieb ([01:26:07](#)):

Absolutely. Yeah. So you can actually do it in the learn tab. So I'll show you again, go to learn tab, just type in 140 alerts or something like that if maybe helpful. If you spell the word alerts getting, so here's the first 140 alerts, click it, boom.

Amanda Kelley ([01:26:26](#)):

But also even if you spell it wrong,

Ophir Gottlieb ([01:26:28](#)):

That's right.

Amanda Kelley ([01:26:30](#)):

The tab finds it, but we will include that link in the next email when we send out this recording, I all another user asking about pattern finder commenting that this webinar was pretty focused on options, which is true. This was a trade machine webinar, but I think you answered that question pretty thoroughly.

Ophir Gottlieb ([01:26:54](#)):

Yeah. Pattern finder is for stock. Yeah, pattern finders for stock traders. I mean it's for option traders too, but if you just trade stock pattern finder,

Amanda Kelley ([01:27:02](#)):

But if you also trade stock, you can use trade machine for

Ophir Gottlieb ([01:27:06](#)):

Stock as well. Oh, that's true. You can definitely do backtest. So in trade machine, if you want to backtest stock, you just click your strategy as stock. We also have dollar cost averaging, which nobody uses but is really awesome. You can decide how to dollar cost average, how many shares or dollars, how much time in between ads, what you need in order to add your max position size trade machine is just completely badass and you use it if you like, but if you want to learn how to dollar cost average go to stock, dollar cost average.

Amanda Kelley ([01:27:38](#)):

But yes, pattern finder can be strictly for stocks, but trade machine can also be used for stocks, although it's very, very heavy on options because that's where it's needed the most.

Ophir Gottlieb ([01:27:53](#)):

Yep.

Amanda Kelley ([01:27:56](#)):

Alright. Second ad was incorrect. He used asymmetry instead of kurtosis. Do you know which part they're referring to? I'm thinking by the dip, the new strategy I,

Ophir Gottlieb ([01:28:09](#)):

I'll try it right out here.

Amanda Kelley ([01:28:10](#)):

Yep. Looks like by the dip AI settings was wrong. The next user awesome.

Ophir Gottlieb ([01:28:16](#)):

Let's see. By the dip load, let's turn it into a spread. Let's 50 30. Okay, I still have this image up. Okay, lemme go to technical open. This is the technical open. I want to add this. So six months asymmetry. I

want it to be below zero. And so that's that part, and I want one year kurtosis below zero. So I'll add one year kurtosis below zero. Right.

Amanda Kelley ([01:29:10](#)):

It looks like your asymmetry didn't go to below. Thank you.

Ophir Gottlieb ([01:29:16](#)):

And now we can do it in the NASDAQ 100 over the last three years. Yeah, I think this will be even better. I was wondering why I said 15% and not 18 or 19%. So thanks guys.

Amanda Kelley ([01:29:35](#)):

We'll make sure you get the correct link.

Ophir Gottlieb ([01:29:37](#)):

Yeah, the correct link. Is it saved? Yes,

Amanda Kelley ([01:29:41](#)):

Exactly. Yeah, he built this on the fly as we were going through the webinar too, but we have all the details.

Ophir Gottlieb ([01:29:50](#)):

Let's see. If not, I'll reexamine hypnotic just to watch this. Okay. Yeah, that's why the results are better. Yeah, that's right. Thank you. Yep.

Amanda Kelley ([01:30:12](#)):

Good eye

Ophir Gottlieb ([01:30:13](#)):

Indeed.

Amanda Kelley ([01:30:15](#)):

All right. What is the time window for these options? Are these four weeks out?

Ophir Gottlieb ([01:30:20](#)):

These options are, these are 30 day long call spreads. So you can see 30 days that's right up here.

Amanda Kelley ([01:30:33](#)):

Alright. The AI criteria seem to be bearish or at least non bullish for the new by the dip, is that correct?

Ophir Gottlieb ([01:30:42](#)):

Yeah, so what we're looking for with buy the dip, same thing with fade. The dip I think is that a stock is now crossing up through the 200 day moving average. So it was in technical, I consider 200 day moving average technical failure. I shouldn't say it as though it's a known thing, that's my opinion. So when it's coming back up above the 200 day moving average, I consider it coming out of technical failure. So what



you want to look at is there's momentum coming, but in the past everything was looking bad. So it's very much a, it's like a contrarian signal. It's like, oh, here we go, we're coming out of technical failure. It was pretty weak in the past. There should be some strength in the stock now recover. Kind of like it was oversold.

Amanda Kelley ([01:31:30](#)):

Bear with me one second. I'm just answering another question.

Ophir Gottlieb ([01:31:35](#)):

What

Amanda Kelley ([01:31:37](#)):

I said, just bear with me one second. Okay, sorry. I had one that I was typing a response to because they need email support. Alright, next question is, I guess I'm wondering how the buy the dip would do with more bullish AI criteria.

Ophir Gottlieb ([01:31:51](#)):

Well, let's try. So let's take out, take out, let's put in really bullish. I don't know how often this would happen to tell you the truth, but let's see. It should be infrequent. I don't know. It would be a bizarre thing, but I mean that's why we have trade machine. It looks pretty bad to me. Yeah, this looks terrible. It would be pretty hard for a company that very strong fat bullish tails and be coming out of technical failure. Yeah, it's a no go.

Amanda Kelley ([01:32:58](#)):

Alright, well the email contained the last 40, the one 40 alert from the last session as well. Yes,

Ophir Gottlieb ([01:33:09](#)):

Yes.

Amanda Kelley ([01:33:12](#)):

How can I tell which version of trade machine I have?

Ophir Gottlieb ([01:33:17](#)):

So you will know if you have platinum, just do the NASDAQ 100 and if you get all 100 done, then you will see if it says 50, then you don't have platinum. That's your maximum

Amanda Kelley ([01:33:29](#)):

With a big error message at the bottom

Ophir Gottlieb ([01:33:31](#)):

With an error message at the bottom. Also, I think it should say platinum right here if you have platinum just by. It does. It does.

Amanda Kelley ([01:33:38](#)):

But yeah, Jason made it a little bit easier and put a message at the bottom so that you'd know that clearly if it's not loading all 100 tickers. Great. We already answered this one. It looks like you were just, it's about the kurtosis skew on that one. Is kurtosis in asymmetry below zero usually the best option when adding AI to back tests that don't have it?

Ophir Gottlieb ([01:34:06](#)):

No. No. So for example with my, IT depends what market you're in, right? So the pre earnings diagonal with ai, that's it's a bullish setup because the stock is already above the 50 day moving average. Lemme pull this up, I'll pull up one stock. So let's look at the technical conditions here. The stock is already above the 50 day moving average. This is a bull market stocks above the 50 moving average in a bull market. That's where I want my ketosis to be positive. I want to catch this thing extending its bullish streak. That's why you have to know what is each strategy trying to find, right? If you're looking for something that's oversold, then you just want everything to look bad. If you're in the midst of a bull market, like a stock is above the 50 day moving average, then no, you want strong kurtosis. You want to maintain that bullish trend and see if you can ride that for the next two weeks.

Amanda Kelley ([01:35:00](#)):

SPX Excel or SPX zero DTE in your platform to backtest strategies.

Ophir Gottlieb ([01:35:07](#)):

We do not have zero DTE. You can do SPX, yes, but SPY is just faster. But you can do SPX. Oh, but you can't do earnings for SPX. There's no such thing. So I don't even know what this back test is, but let's just do a naked call.

Amanda Kelley ([01:35:25](#)):

You still have earnings selected,

Ophir Gottlieb ([01:35:28](#)):

Sorry, nothing special. SPX buying a call every 30 days, whatever. Here's SPX, so you could do SPX,

Amanda Kelley ([01:35:36](#)):

Right? Would it be good to further balance a portfolio by adding bearish trades or should that be kept for an overall bearish market?

Ophir Gottlieb ([01:35:44](#)):

You can do that. Max shared stuff in community. We have something called the bearish burst and he made some alterations to it, which you can definitely look at. He certainly added AI to make it work better. Generally bear market trades so rarely work for me that the best way I can make money on the bear market is stocks that are oversold, which is right. So just to be very specific, how do I make money on a bear market kind of like this stock is here to spread this off stock is here, if it keeps going down, I make the most money. And yes, if it totally collapses, I'll get stopped out fine. But this should only happen about 20% of the time. It should have anywhere from a 70 to 80% win rate. In other words, the stock should be here or higher based on deltas, about 20 to 80%, 70 to 80% of the time. That's how I make use of a bear market. It does well to a certain point

Amanda Kelley ([01:36:53](#)):

Option portfolio balance vis-a-vis too much vol. Downside vol actually. Do you think of a constructed strategy that uses call credit spreads to take advantage of upside vol burst to counterbalance the downside? Sell the spread strategies.

Ophir Gottlieb ([01:37:11](#)):

I'm okay with selling upside vol. You don't get as much for your dollar skew is naturally almost always, not always, but naturally getting more juice out of the money puts than out of the money calls. But yeah, I mean collecting credits on stock, yeah, I mean I would be a, generally, I just don't follow my strategy please, but I'd be a call spread seller in Apple, like longer term call spreads. I'm thoroughly unimpressed with Apple and it's lack of AI vision. And you can see over the last two years, apple's down, Microsoft's up 40%, just as an example. Now you'd have to backtest that. That's just one stock. You want to look in a sector just like, yeah, selling upside is fine if you understand the risks. Of course, it's not for me to say.

Amanda Kelley ([01:38:03](#)):

When you showed the scorecard, did the trades all happen automatically or did you intervene to choose the ones you wanted to trade?

Ophir Gottlieb ([01:38:10](#)):

No, I just, it's the ones that were set. There was no human intervention. That's just the alerts I set.

Amanda Kelley ([01:38:23](#)):

When are the liquidity filters coming?

Ophir Gottlieb ([01:38:26](#)):

Yeah, so we're going to have a liquidity filter, probably a number like one through five or something where five is the most liquid, one is the least liquid. I don't want to put a date on it, but I mean Jason's doing it. I mean soon-ish in a quarter. I dunno. And then it'll probably be in the technical open, so it'll probably be here you're doing a back test. You go to technical open and it'll probably be like liquidity filter. It is not here and then you just say liquidity filtered above four or whatever. And then I think not only that, I think Mandy was talking about this idea of, we just have another filter here which looks for the today tab, which is just a liquidity filter. It's a 1, 2, 3, 4, 5, and you can click five and four for example, or five, four and three, and then your today tab will be filtered by baskets and by liquidity. And so you can just come to trade machine on the today tab only see things in the baskets you want only see things with the liquidity you want and then start trading off of that if you like. And then you don't have to set alerts today. Tab is always there for people who don't want to set alerts

Amanda Kelley ([01:39:33](#)):

Or you can set today tab alerts.

Ophir Gottlieb ([01:39:35](#)):

That's true too. You can also set very specific today, tab alerts like I do

Amanda Kelley ([01:39:42](#)):

Right after the November or March trades trigger. Do you have to reset or do they stay active until you delete

Ophir Gottlieb ([01:39:49](#)):

Them? Yeah, alerts stay active forever except for one kind of alert. If you have an alert that's a stock price alert. Let's say a stock's at a hundred and you say, I want to know when the stock hits 105. Once you get that alert, it goes away. Okay, stock hit 105, it's gone. Otherwise you're going to keep getting that alert, but no option strategy stay forever. In fact, one of the things that require effort in trading machine is say, okay, what's been working over the last year? Hasn't let me clear those alerts out. You go into your alerts tab and you just start clearing 'em out, X, X, x, x, the ones you don't like, so they don't go away

Amanda Kelley ([01:40:25](#)):

And calendar alerts don't stay

Ophir Gottlieb ([01:40:26](#)):

Calendar. Right, right, right, right. You can actually send I use, there's nothing funny. I sometimes use trade machine as an alert that for nothing to do with trading, I'll set an alert for one of my friend's birthdays in trade machine through a calendar bill alert.

Amanda Kelley ([01:40:43](#)):

Jason does the same thing.

Ophir Gottlieb ([01:40:44](#)):

Does he really? Okay. Yeah. Trade machine is becoming my everything now it's like, okay, I need to know when I'm supposed to pay the utility. I'm like, all right. Every 28th I get an alert.

Amanda Kelley ([01:40:56](#)):

But it's great because you also get a text message, so

Ophir Gottlieb ([01:41:00](#)):

Yeah, yeah, I get a text

Amanda Kelley ([01:41:02](#)):

Message, use it. You're already in trans machine, use it. Alright, next question. If we have pattern finder, can we get these trades with the same technicals minus the backtest? Of course.

Ophir Gottlieb ([01:41:19](#)):

Well, pattern finder isn't a backtester, so it doesn't, you can set up the technicals. So for example, you can say, all right, let me see which moving averages. Let's say, let me see the 200 day moving average. Let's say this is still Apple, right? Boom, there it is. Is this Apple? No, it's Trip. This is the bullish one, right? God, lemme see the 50. But remember it's not a back tester. This is a really good example by the way. I can zoom in a little bit of how if you're using Pattern Finder, you'd have seen this kind of bullish breakout above the 200, above the 50 through congestion gaps up just for example. But there's no, and

you can get alerts. I mean Pattern Fighter has alerts right here. You just set your alerts, but it's not a backtester. You can't see how it's done when it did that. That's trade machine.

Amanda Kelley ([01:42:14](#)):

Are there plans to identify a good liquidity option underlying,

Ophir Gottlieb ([01:42:19](#)):

No, I don't think so. Right now we're going to stick. I mean for a stock to have poor liquidity, that would be pretty bad. It does exist, but no, we're focusing on options.

Amanda Kelley ([01:42:35](#)):

What is the best and fastest way to delete alerts? There are a couple hundred I would like to delete, but for some reason clicking on the red X doesn't delete them. Even though popup says has been deleted, they keep coming back after the refresh session. I believe Jason is working on that.

Ophir Gottlieb ([01:42:50](#)):

Okay, then it's a known bug. Yeah, that sucks. Sorry. Yes, we're working on it.

Amanda Kelley ([01:42:55](#)):

Yep. Jason is on it.

Ophir Gottlieb ([01:42:56](#)):

Yeah, I deleted a bunch of alerts and it did work for me. What did I want? I forgot what I deleted.

Amanda Kelley ([01:43:03](#)):

If you have an emailed support email support with your username, if that's happening for you, we can look at your specific account.

Ophir Gottlieb ([01:43:12](#)):

Yeah, go to account. That's not what we wanted. Isn't there a way for me to Yeah, can't you email support from here somehow?

Amanda Kelley ([01:43:22](#)):

No. Yeah, there is.

Ophir Gottlieb ([01:43:24](#)):

Okay. Somehow somewhere. Oh, there you go.

Amanda Kelley ([01:43:28](#)):

You were separating. I thought you saw it. We will get a recording. Sorry I was away. Yes, you will get a recording as well as all of the alerts that are here discussed here. Can you give suggestions for building a trading plane when I get in it and when to get out? Oh, trading plan. Sorry.

Ophir Gottlieb ([01:43:49](#)):

Typo. Oh, I mean for me it's a trade machine. If it's a backtesting, then the rules are set, right? And that's part of, remember someone asked about that 15 minute rule. It's just like, it's very clear this is what it's supposed to happen. Other than that, if you're talking just broadly as a trader, I just do it in Excel and I'll just give you a very simple example. Let's say just something silly. You just bought a long call, 60 day call on Apple. I don't know, I'm using Apple today. I'm just whatever. And let's say it's at the money and the option is at \$10 and you say, well I don't want to lose more than 50%. So you're going to put your stop loss at 50%. Write it down. If the option goes to 50 to \$5, I amount, maybe you have a limit that you can also set your brokerage.

[\(01:44:39\)](#):

So let's say if the option goes to 20, I'm out. Okay, so write that down. But then you have other things, right? Because options decay in this case. So it's like what happens if the stock drops by \$7? The option goes from 10 to six, not quite to five, you're not at your stop loss, but maybe on a stock chart you're like, yeah, I don't want to deal with that anymore. So then you write that down. It can just be about stock. If the stock, so here we use this, let's say we got into a trade with trip. Lemme take off the crosshairs. Did I turn off the crosshairs tool, tip off? Tool tip, yeah. So let's say you're like, I want to do this trade and I'm willing to go a little longer than 2.7% downside. I'd be willing to go down to this green line, but if it goes down to 2.7%, I want to sell half. So that would be part of your trade, right? Part of your plan. You'd say, okay, if the stock hits 27 86, sell half.

[\(01:45:46\)](#):

Also, if it's a stock trade for example, or a long-term option trade, you might say, hey, after 30 days, for better or worse, I'm just kind of out. That's it might also be that if you have a 60 day option, you're like, okay, after 30 days, if the trade is still going, hasn't hit my stop hasn't hit my limit, I want to sell a 15 day option, I'm going to turn it into a spread. If it's gone that long, I want to spread, oh, what do you want to spread upside or downside? What strikes? Write it down, write it down. This is my plan. So every day that goes by, you look at your plan today you is smarter than the tomorrow you, today you is calm, cool, collected. Tomorrow is in a frenzy. So today you is smarter than tomorrow. You, that's what the plan looks like.

[\(01:46:28\)](#):

Oh, I would sell that call. I would sell that put, I'm going to cover it up. I'm going to put a trailing stop. That's what the plan looks like. Every single thing that could happen. You want to know some of them are not that long. Five, six steps. Some of my trades, like I did a whole option speculation webinar, which you guys are free to watch. It's actually under education. It's the last piece of education. If you go here, it's this webinar I gave some. These are actual real multi-year or multi-month speculations. My jua one for example, it had I think 150 rows of rules what was going to happen. So depends how complex the trade is, but that's how you do it. Just write it down in Excel or whatever. But I use Excel. It's just like if this, then this is a cool webinar I think just to see how things can work.

Amanda Kelley [\(01:47:24\)](#):

Can you please review how you changed the parameters of the call spread search via technical open? Where did you find the parameters? Other search?

Ophir Gottlieb [\(01:47:34\)](#):

Yeah, so I think maybe you're talking about the deltas. Oops. So the way you change, let's say we want to do by the dip, okay, I want to turn it into a call spread. So I go to call spread, they say, well what deltas do you want? If you take the comma out, by the way, you can see it across a whole bunch of

choices. So this is all going to be meta, right? All different strikes. But if you just want to do, just want to focus on one or multiple stocks, put the comma back in, go to this options thing. Options meaning not stock options as in choices. You go down the middle one, the one in blue is the deltas. You'll be testing if you have a comma there. So that's what I did and save it. Now I'm looking at a 50 30 delta for example. And if you want to change the technicals, you go to technical open right here, click it and that's how you can choose any of the things you want or remove any of the things you want,

Amanda Kelley ([01:48:47](#)):

Right? I came late to the webinar. Does past performance relate? How does past performance relate to forward performance? Do changes in the market dramatically change performance such as change from a bull to a bear market? Does interest rate changes dramatically change the forward performance such as high interest rates or low interest rates?

Ophir Gottlieb ([01:49:07](#)):

So they do change. We've had, you should watch our webinar with the first 140 trades. I talk about what changed in the market and how we could see that it changed and why we had to pivot. A lot of it was because of this was actually less about market conditions and more about this. Let me see if I, sorry, I have like 900 Zoom is just all consuming. So hold on one second. I think I have a slide from the last webinar so I can pull it up. Let's see. That would answer your question more quickly,

([01:49:49](#)):

But of course not. Okay. Yeah, watch that webinar and you'll see that. So our pre earnings momentum trade started getting picked up by sell side that in particular the trading and sales desks. You can look on LinkedIn. Oh I guess you can't can look, I looked on our LinkedIn and I shared it with you. You could see Goldman Sachs trading and sales group is now using our pre earnings momentum thing and so was BMO and Barclays. And so the signal started going away, so we had to turn it into diagonal, right? So we had to had to add ai. So yeah, markets change. That's part of the reason why we're always evolving at trade machine, the AI that we have. I was going to make it available as a data fee to institutions and for now I've decided not to. So it's just not going to be replicated. I kind of dare someone to figure it out. That's why the strategies I'm showing now all have our ai because that signal shouldn't disappear at at least it shouldn't disappear for quite some time. That's the motivation. Not just to hear myself talked, believe it or not,

Amanda Kelley ([01:51:01](#)):

How to calculate 80% gain when closing the spread, the sell off trade.

Ophir Gottlieb ([01:51:07](#)):

So it's 80% of your credit. So let's say you sold the spread at a dollar, right? If it comes down to 20 cents, that's 80%. If you can buy it back for 20 cents, buy it back for 20 cents to follow those rules, that's what 80% would mean.

Amanda Kelley ([01:51:25](#)):

Could you post the link to the webinar where you explain the AI features such as skewing kurtis? I'd love to watch that once again.

Ophir Gottlieb ([01:51:34](#)):

Yeah. So yeah, go to learn again, you guys kurtosis and then there it's, here's the whole webinar again, this is three hours. Don't let this scare you. The last two hours are q and a. You don't have to watch that. It explains it really thoroughly. I think I explained it really thoroughly in 45 minutes, but it's learn tab, just type in,

Amanda Kelley ([01:51:59](#)):

I think the middle one actually trims off the q and a, so you don't have to do it yourself. Okay,

Ophir Gottlieb ([01:52:03](#)):

Let's see. We're going to be talking about tail

Amanda Kelley ([01:52:06](#)):

Risk. Nope, I am wrong.

Ophir Gottlieb ([01:52:08](#)):

Well kind of. That's 14 minutes. Yeah, I mean you can watch the 14 minute one and if you feel satisfied, that's fine. If not, go to the long one but don't, again, I don't want the three hour thing to scare you. It's like 45 minutes of me and then the rest is q and a. You don't have to watch the q and a. It's not going to recommend you watch a three hour webinar. That's painstaking.

Amanda Kelley ([01:52:31](#)):

Can the software be used for a long position? I think we answered this

Ophir Gottlieb ([01:52:35](#)):

For what positions?

Amanda Kelley ([01:52:37](#)):

For a long position

Ophir Gottlieb ([01:52:38](#)):

For long. Yeah, of course. Hold on guys, I have to order my lunch. Keep going. Yes.

Amanda Kelley ([01:52:46](#)):

When we build the portfolio with our stock, how long is it good for? Daily, weekly.

Ophir Gottlieb ([01:52:52](#)):

If you build your portfolio, ask me that again. I didn't understand that question.

Amanda Kelley ([01:52:55](#)):

When we build the portfolio with our stock, how long is it good for? Daily or weekly? I think that what they're asking is, and I would check it after a year, is generally what PHE recommends to see if it's some

Ophir Gottlieb ([01:53:11](#)):

Alert. I believe



Amanda Kelley ([01:53:12](#)):

So.

Ophir Gottlieb ([01:53:13](#)):

Yeah. So check out yet another Dave. I think in community, I'm never going to use your guys' real names. I have to use, I know who you are, but I can't do it. I think he's all right at the fuck down guy. Yeah, just look at what he does. It's just really impeccable. This is three cheers to him. And just if you do what he does, there he is.

Amanda Kelley ([01:53:43](#)):

You passed

Ophir Gottlieb ([01:53:44](#)):

Him. Oh no, I was looking if I could actually find his W-I-T-F-D in there. Actually, I wonder if this will work. Let's see if our search works, huh? No, our search kind of is lame. Don't tell Alex I said that. There it is. There it is. Oh, there he is. Yeah. Here's his write at the fuck down. So he does these reports and he just shows you, first of all, it's very transparent of him, which is awesome. But he also shows you he'll share the spreadsheet. You can see how he does it. And that's a really good way. It's pretty easy if you follow his approach, which is really, really good. I'm very impressed and I borrow part of it. You can just see what's working over the last three months, what is working, what isn't working. It's always an analysis, like what's working, what isn't working?

([01:54:45](#)):

If it isn't working, is it something that's systemically wrong or is it just like, hey, these three months weren't good for that strategy. These are decisions you have to make. Lemme see if I can find one of his. It's so worth it, right? Fuck. Let me see. Okay, there it is there. So this is actually his thing and it should kind of look like this. This was in January 20 wins three losses and he writes what's working, what's not. If you do this long enough, you're going to start going through your losses, going through your wins. See what trade am I just naturally better at or worse at? Write it down. I mean this is an example. This is a trader who writes it the fuck down

Amanda Kelley ([01:55:30](#)):

And he even gives credit where credit is due from the community. So you can also do that.

Ophir Gottlieb ([01:55:36](#)):

Look at his notes. I mean these are notes. He's writing it down. It's not that hard, but it is effort. It is Ed. Do you want to have 20 wins and three losses or not? I'm not saying that. I'm not guaranteeing anything. I'm just saying yeah. Oh yeah. Today you is much smarter than the tomorrow you So lean on today to plan for tomorrow. You oji. Apparently I said that it

Amanda Kelley ([01:56:04](#)):

Maybe we can ask yet another Dave, which webinar that was on so we can put that on the today tab or something.

Ophir Gottlieb ([01:56:11](#)):

We should give him a green check mark just because he writes it the fuck down. He's been promoted to green check mark. Don't forget to, we have to tell Alex,

Amanda Kelley ([01:56:19](#)):

I think I can do it. If

Ophir Gottlieb ([01:56:21](#)):

You write it the fuck down, you'll get a green check mark.

Amanda Kelley ([01:56:25](#)):

Maybe that's the new badge that we're going to give. It's a

Ophir Gottlieb ([01:56:28](#)):

New badge. It's a write at the fuck down badge. It can't be green because that takes away from

Amanda Kelley ([01:56:33](#)):

Max is the only one with a green badge.

Ophir Gottlieb ([01:56:35](#)):

Max. Yeah,

Amanda Kelley ([01:56:36](#)):

Let's,

Ophir Gottlieb ([01:56:37](#)):

It'll be a purple. It'll be a purple.

Amanda Kelley ([01:56:40](#)):

Get Alex to get you a write at the fuck down purple check badge.

Ophir Gottlieb ([01:56:44](#)):

Yes. If you write the fuck down and you share it, even if it's bad news. Not every month. Remember I only think realistically, since we're receiving the market, we're not making markets. It's not like my old days. Nine out of 12 months, 10 out of 12 months should be up. But another way to say that is two or three out of months a year are just not going to be that good. You have to be realistic with trading. It's just that your down your worst down month should be no worse than let's say your third best month. If it is, then you're not managing risk properly. But yeah, we'll get A-W-T-I-F-D badge, which will allow people to look for people who are writing it down The green badge relief for max. Max gets the green badge.

Amanda Kelley ([01:57:21](#)):

Alright, if we sign up, what's the coupon code for the premium and the full experience and don't like premium before the ninth day? Can the membership be canceled?

Ophir Gottlieb ([01:57:29](#)):

Oh, you can definitely cancel within those nine days. You will have to cancel though. And the coupon code is webinar nine and I'll just show you again and then I want to show you how to cancel too, just so you don't feel trapped. It's not about that. So you go trading machine five, you go to your thing, blah, blah, blah, sign up coupon webinar nine. Now lemme show you how to cancel. So you do webinar nine, hit enter, make sure that's there. Then you go through the process. Okay, let's say you're like, okay, okay, I don't want to be charged \$99. It's day eight and I'm out. So you would go to your account, it'll look something like this.

Amanda Kelley ([01:58:15](#)):

You're in the member press. Sorry.

Ophir Gottlieb ([01:58:19](#)):

Oh, do I have to log out.

Amanda Kelley ([01:58:21](#)):

No, you have to go to your trade machine

Ophir Gottlieb ([01:58:23](#)):

Home. Why does everyone know everything about this company other than me? Okay, go to account.

Amanda Kelley ([01:58:28](#)):

This is my job O fear.

Ophir Gottlieb ([01:58:29](#)):

That's true. Do I go to account? Is that what I do?

Amanda Kelley ([01:58:31](#)):

Yeah.

Ophir Gottlieb ([01:58:32](#)):

Okay. You'll have an account thing, go to your account thing and then go to subscriptions and then cancel. Yes, yes. Cancel right here. Cancel. And then that's it. You can also email support and also if you stay for the 10th day and you get billed and you're like, oh man, I didn't mean to do that. We're not that kind of company. It's okay. You get your money back. Just relax. Don't, we're not

Amanda Kelley ([01:58:59](#)):

Just email support.

Ophir Gottlieb ([01:59:00](#)):

Yeah, we're not in the business of We got you. We're in the business of having successful traders. That's what we're in the business of. We're not in the business of getting you for that one extra day.

Jason Hitchings ([01:59:10](#)):

Hey, this is Jason. I just was listening in and he asked about the premium. I wondered if he was kind of asking that question about platinum.

Ophir Gottlieb ([01:59:18](#)):

Oh yes. So exact same thing for platinum. You can get \$9 for nine days, the same coupon code and then it will go, I'll show you. It'll go to 9 95 as opposed to \$99 a month. So I'll show that Mandy made it so that annual works too. So here you go. So you could experience, it's probably a good idea actually. You could experience platinum. So let's do that coupon code. Okay, there you go. Nine days for \$9, then 9 95 a year. But it's the same cancellation process. You just go into your Thanks Jay, you go into your account, go here. Subscriptions. Yeah, and then click cancel. And if you don't want to do that, you just want email support, just the email support. I just think you have control over your subscription. You're not locked in. We're not like we won't answer that email until the 10th day. Don't worry, we're not that company.

Amanda Kelley ([02:00:17](#)):

We'll take care of you. And same process, same coupon code works for both monthly and annual. So if you want to go for annual because you get the extra features, by all means, triannual for the nine days. For \$9, we think you're going to love it. That's why we're doing this. We wouldn't do this if we didn't think you were going to love it.

Ophir Gottlieb ([02:00:39](#)):

I don't think anyone who takes it for nine days, for \$9 who actually tries it for nine days is going to cancel. That's my bet. Doesn't mean you can't cancel, you can go against my bet. I don't think anyone who uses trade machine for nine days who really puts in the effort for those nine days. Five of those nine days, you're doing stuff, you're not going to cancel.

Amanda Kelley ([02:00:59](#)):

Alright. Are there any strategies that are designed to work for a following market to buy puts or put spreads? And if not, are there any plans for such a strategy to be included?

Ophir Gottlieb ([02:01:10](#)):

There are, yes. So go to the pro scan tab, choose the group of stocks you're looking at, let's say the NASDAQ 100 come down here, strategies which are avoiding earnings. Okay. And then you would look for, it's called the bearish something or rather not mammoth. I don't love that strategy. Not to squeeze bearish technical bursts. This is the one that Max actually changed in community. It's not change in trade machine. He had some things, he showed some back tests with adding the ai, but it's in here so you can look at 'em. You can just click on a ticker like Amazon doesn't matter. And here is your bearish setup. You can then do it for a whole portfolio. I would go into community and I would do this. I would say, Hey, at max can you tell me what you did with the bearish first? Yeah, that's what I would do. I wouldn't message Max as much as possible to drive him crazy. No, I'm just kidding. Sorry Max. He's just very,

Amanda Kelley ([02:02:20](#)):

Have so many notifications.

Ophir Gottlieb ([02:02:21](#)):

He's just very, very good. So I like to bust his balls but don't bother him just for the hell of bothering him. That's not fair. You guys do that to me. Sometimes I wake up in the morning, I have like 328 alerts, notifications, I have 328 notifications. I'm like, oh man, that's three hours of notifications. Don't do that to Max. That's not fair.

Amanda Kelley ([02:02:40](#)):

But if you do, every time you tag someone, you do get a notification just in case you haven't received them yet. So they will be notified and if they wake up with 300, it may take them a minute to respond. Yeah,

Ophir Gottlieb ([02:02:54](#)):

I don't think that's fair to do to Max, but at the same time I would laugh a lot. So it's up to you.

Amanda Kelley ([02:03:02](#)):

So tomorrow, offi and I are going to tag Max all day. Alright, next question. Zero DTEs, is that something that is in trade machine? And if not, is that something you're working on?

Ophir Gottlieb ([02:03:17](#)):

It's not in trade machine. I'm not sure if we're going to do it. We're talking about it. It's a little bit of a reconstruction of the way we look at data. So instead of looking at a day, that would be a bar let, let's say a day would be a minute. So it would feel very similar, but it's a totally different dataset. I'm not convinced at all that zero DTE, you can make money in zero DTE. I know you can make money on a day with zero DTE, but a portfolio of trades consistently profitable nine or 10, 12 months a year. I don't know about that. That feels like luck and I think it was introduced by the exchanges in order to make money on transactions and it's working the amount, the option volume has quintupled or more because of zero DTE and it's just retail getting their faces ripped off.

([02:04:05](#)):

But if I can convince myself with Jason that zero DTE can be profitable, I'm happy to share it with you. I will not put it in just because we can sell more trading machine. I'm just not the guy. I can't do it. I can't pitch shit. I can't. And that's why I'm not going to be a billionaire. I know if I put zero DTE in and I put it in here and I cherry picked back test that worked, we'd sell 150,000 more trade machines. Am I helping you remember what I said? I want my epitaph to read. I don't think my epitaph would read. Right. Having said that, if we do add zero DTE, it's because I have decided there is edge, in which case we would add it

Amanda Kelley ([02:04:51](#)):

In the fade, the depth strategy. I noticed a few of the same tickers firing off multiple times in a week or two. Example, Tesla probably fired seven or eight times in the last two weeks. What do you suggest? I'd say you took first or second signal open new position on top of the old close old or just sit tight.

Ophir Gottlieb ([02:05:12](#)):

Sit tight. So what trade machine does, so the reason that's happening is there's a part of fade the dip. I'm going to load it just so you guys see the strategy and then I'm going to answer your question. Just I don't want, if I just say too many words, it becomes too ethereal. So lemme just load one ticker just so you see what are the technical conditions, why is it triggering so often? Okay, this is Microsoft. So you

can see the technical conditions here. I actually just like doing it in the technical, it's just easier here. So okay, I'm going to take out the AI just so I don't confuse you. So it's when the stock crosses, the day the stock crosses up through the 200 day moving average, right goes up, which means the day before it was below, right? You can only cross up through the 200 day moving average if the day before you were below.

[\(02:05:54\)](#):

Well a stock can go up and below the 200 day moving average over and over again days in a row up and down. So it's going to trigger, trigger, trigger, trigger. What trade machine does in a back test is it waits for it to happen. If it does, this is a 30 day trade, it does no other trading. That's it. This trade is open, does not care if it happens again. There's no doubling down, there's no closing. This trade is open. If this trade closes because it hits a closing rule like it expires or this limit is hit, then it will be able to receive another one. So pay the dip happened again. It does not trade again, again, again, again, again, again, again. It doesn't do that. So what would I do? What I would do and what I do is I follow a trade machine. If it triggers and it holds for the day, right? This would be green, right? Then I do it, I'm in. And I don't look at that ticker again for that strategy until this trade ends.

Amanda Kelley [\(02:06:54\)](#):

But you will get multiple alerts. You will because the conditions are being met again. So you may have had an open position that had closed. It's going to still let you know that that's a possible,

Ophir Gottlieb [\(02:07:09\)](#):

It's still a correct alert. These technicals are being met. That's true. But if my trade is open and for trade machine, if the trade is open, it just receives that alert says, okay, I don't care. I have a position. That's what happens. I would not open it multiple times. If you're asking what I would do, that's not advice you ask what I would do, I would not open it multiple times. I don't really fall in love with a certain stock and a certain trade. What I fall in love with is my portfolio. It's like, oh, I got these 20 trades on. I'm selling vol, I'm buying vol. It's in tech, it's in financials. I love that. That's my thing. Each trade in and of itself.

Amanda Kelley [\(02:07:50\)](#):

Is there a study of stops and limits on certain equities

Ophir Gottlieb [\(02:07:55\)](#):

You can study? We haven't done it, but you can definitely try stops and limits. If you mean on stocks in particular like pattern finder. I think our p and l zones, which you can turn off and on here, are super valuable. Of course. I think they're valuable. I thought of it. So take that with a grain of salt. It's like saying if I made a steak and I really like it and someone says, do you think it's a good steak? It's like, well yeah, I made the stake. So I think that's a really good way to use stops and limits. If you're talking about equities, you can do it in trade machine mechanically as well. But I don't have a real study. When you see stops and limits in built-in strategies and trade machine, those aren't guesses. That's for back testing.

Amanda Kelley [\(02:08:44\)](#):

Everything that's built into trade machine is not a guess.

Ophir Gottlieb [\(02:08:47\)](#):

Yeah, it's on purpose

Amanda Kelley ([02:08:48](#)):

From a lot. A lot of back testing like most of the time, years and years of back testing.

Ophir Gottlieb ([02:08:55](#)):

Yeah, statistical significance, the whole,

Amanda Kelley ([02:08:57](#)):

It's not on accident. In the last alert, you did not define the second condition as shown in the screenshot. I think we already answered that. I think it was in regards to kurtosis and skew.

Ophir Gottlieb ([02:09:13](#)):

Okay. Yeah, I just look. Yeah, so skew and kurtosis, the concepts and just what are called return distribution characteristics mouthful are explained in that video. I would watch it. It's a, sorry. It's a really interesting video just to learn, just be like, oh, it is the ethos of the learn cap. You're learning. It's measure theory. That's what I'm trained in. Measure theory is awesome, but again, take that with a grain of salt. I dedicated my life to measure theory. So you would hope I like it.

Amanda Kelley ([02:09:46](#)):

What if any strategies are set up to trade bear markets? Like long put strategies if there aren't any yet, are there plans for that type of trade

Ophir Gottlieb ([02:09:54](#)):

That was answered? Yeah, we showed it a pro scanner.

Amanda Kelley ([02:09:56](#)):

I was going to say I thought that was,

Ophir Gottlieb ([02:09:58](#)):

That's okay.

Amanda Kelley ([02:10:00](#)):

Do you have a risk percent per trade guideline?

Ophir Gottlieb ([02:10:03](#)):

I do. I consider anything that's like 30 days or less like a swing trade. So I just loosely speaking swing trade and I would be max risk at 3% of my portfolio. Max risk on a swing trade. I'm not doing that very often on longer trades in that option speculation webinar, I mean that was growing into very, very large trades. But that happened because it was hitting certain points in the strategy where it was successful. So okay, this is success. This trade started at \$1, it's now worth \$6. Okay, now it's \$6, now it's worth \$12. It starts to become larger and larger. But in that trade there's built in, there's new risk limits. But if you're talking about trade machine trades, I think three percent's a really big number. I would do that. I'm more like in the 1%, 2%,

Amanda Kelley ([02:11:04](#)):

Right. Can you explain the data AI works on, is it exclusively yours or from the broader open market and is it in real time?

Ophir Gottlieb ([02:11:12](#)):

It is every other day. Mondays, Wednesdays and Fridays, it is based on market data. The algorithm itself is proprietary and nowhere else in the world. It uses concepts of skew and kurtosis. So I had three choices when I introduced it. One was just to say AI and people will be like, okay, that, can you explain that? It's like, okay, I can't do that. The other choice I had was to explain it literally down to the line, this is the algorithm. And I was like, no, I'm not giving it away. So then I chose the in-between, it's based on skew and kurtosis. It is quite proprietary and a theorist, a mathematician studies measure theory like me would look at it and be like, oh, that's a new take. Okay, that is skew and kurtosis, but that's different. So I got you kind of in the middle.

([02:12:08](#)):

So the basis through which it's formed and why such a thing would matter. I introduced it as a supposition. Suppose you were to look at sku, suppose you were to look at kurtosis. Why would it matter? Not why does it matter? Why would it matter? That's what that webinar's based on. It's really, it's a supposition. It's the null hypothesis. And then I go, hopefully I define why it would matter and then I just kind of take the leap and say, okay, this is why it would matter. I did some things back here behind my head that you can't see and here's the algorithm, not here's the algorithm, here's the result.

Amanda Kelley ([02:12:47](#)):

Alright. Oh fear. How many CML option trades will you have on any particular month approximately? Hopefully that's not too personal of a question.

Ophir Gottlieb ([02:12:57](#)):

Definitely not too personal. Definitely appropriate recently. Very, very few because I'm going through some personal shit normally when things were not like everything was on fire in my life. It just really was very, I think it was uncommon for me to have a day without a trade. I was kind of trading every day. Obviously there were days where was like, I don't force force it. I'm like I don't see anything. But I was kind of trading every day and I don't just mean closing. I was kind of opening a new trade every day or every other day and then I was also closing. And so it turns out to be quite a few open positions. I'm definitely not the guy. It's not like when I was making markets where I would easily have, it's probably, I dunno, 80 stocks, let's say on average 15 strikes a position that's like 1200 open positions. It's just not like that For me it might be 20 or 15, but now it's, I'm just not trading as much as I want. I was actually bemoaning how little I was trading to max a few months ago. Max is my therapist a little bit. So I was really frustrated.

Amanda Kelley ([02:14:28](#)):

Alright, I am looking for a way to find more effective ways to plan the trades. Was the 40 40 tested for most efficient

Ophir Gottlieb ([02:14:40](#)):

For certain strategies? I would be very comfortable testing different stops and limits in our strategies, which they're set down here. But these should in general kind of be the best. So for me, the plan slash



process is what I showed in this webinar or the prior webinar. I was like pick a strategy, run it, make sure it works for a sector. If it does dive into that sector. Start picking the best. That's definitely a plan because what happens is you get very specific open rules, very specific close rules and very specific expectations. This will happen when this happens. This will open when this happens. That's pretty good to a process. Now, to finalize that process is the W-I-T-F-D, right? Write the F down and that's just like I did it. Here's when I opened it, here's when I closed it. Here's what happened. Like yet another Dave said, right? Just boom, boom. So you can really review it and you're always grading yourself, right? Okay, what am I good at? And you're going to find it's really bizarre. It was for me, you're naturally going to have a predilection to certain kind of trades and you'll have an anti predilection to others. And when I first got into trading, I thought I was only going to be buying. And it turns out I just don't like buying options.

[\(02:16:06\)](#):

I mean I spread but I like collecting. I don't know and I wouldn't have thought that. But if you make markets long enough, almost everyone goes there because you're just like, man, I just make a lot of money collecting Vega or collecting theta. But you'll figure out there's just trades, you're better at. Worse that. But challenge yourself. Make sure that you're not only doing trades you're comfortable with because you do have to be hedged, right? I can't only be short vol because then I'll get my face ripped on. I just know that when there's a short vol alert I get, I'm probably more excited about, I'm like, I'm going to sell something today.

Amanda Kelley [\(02:16:46\)](#):

What prices are being used on the option legs to determine p and I and ROR? The opening print the day after the alert triggers?

Ophir Gottlieb [\(02:16:56\)](#):

No, it's the price as of 15 minutes before the close. So that moment when trade machine says this is live, it's when there's the most liquidity and then you can decide if you're using. That's one thing, but that's like are you using the bid and the offer? Are you using mid-market? So the way default for trade machine is mid-market, but you can choose other ways to, so halfway between mid and market, it's not a hundred percent clear. I'll just say it. Let's say a market is zero bid at a dollar. We all know mid-market would be 50 cents, halfway in between zero and a dollar. Halfway between mid end market would be okay, well mid-market is 50 cents. The offer is a dollar. Halfway between there is 75 cents. So it's a more conservative way of looking at how your fills are. I would pay 75 cents or I would sell at 25 cents. You choose what you want. You can also do it on the bid in the offer. I just pray in your trading, you're not actually paying the offer and selling on the bid. We used to default to halfway between mid and this one and it was really, I thought okay, we'll just be conservative. It was really interesting. We got overwhelming feedback from trade machine members where they were like, no, we are getting better fills than that. Can you please default to mid-market? I was like, absolutely.

[\(02:18:17\)](#):

But the time of day is right at the close, right near the close. I was supposed to order lunch and nobody reminded me.

Amanda Kelley [\(02:18:24\)](#):

You started too. We were,

Ophir Gottlieb [\(02:18:25\)](#):

No, nobody reminded me. That's Mandy's

Amanda Kelley ([02:18:27](#)):

Fault. We continued going because you said

Ophir Gottlieb ([02:18:29](#)):

Did Max say anything if Max didn't say anything, it's his fault.

Amanda Kelley ([02:18:32](#)):

It's Max's fault. I didn't see him say anything. Okay, order your lunch so I can keep asking you questions.

Ophir Gottlieb ([02:18:42](#)):

No, that's it. Okay. I'm getting a beef bowl if anyone's interested. It's from a Korean restaurant. I'm going to get extra beef too. What else am I getting? I think that's all I'm going to get. Should I add kimchi? Kimchi, yes or no?

Amanda Kelley ([02:19:12](#)):

Yes.

Ophir Gottlieb ([02:19:14](#)):

Add kimchi. Alright. Alright guys, where should my tip be?

Amanda Kelley ([02:19:23](#)):

Are you feeling generous today?

Ophir Gottlieb ([02:19:25](#)):

I feel generous every day.

Amanda Kelley ([02:19:27](#)):

Well then your tip should be generous. That's good. No stops with the diagonal.

Ophir Gottlieb ([02:19:38](#)):

No, I'm really okay with that. So the question is if you're putting on a diagonal, let's say call spread. So just to remind you, do I still have that image? No, I don't. Okay, lemme pull one up just so it doesn't seem esoteric to people who dunno. It's a very, very good question and I'll tell you, I'm going to explain to you why. Let me pull it up for people I know the person who asks knows what a diagonal is. Not everyone does. So lemme just show what I'm talking about. So by the cell off is a diagonal, lemme just load one. So the question is, so you'll see in this strategy there's no stops or limits. Zero just means no stops or limits. So here's the trade. Here's a trade, it's buying a call that's 60 days to expiration and selling one that's 30 days and you're buying the higher delta.

([02:20:23](#)):

So it's a bullish long call diagonal spread. I don't put stops and limits because in a certain sense this is my risk, my risk lever, I'm going to have a limit. If the stock explodes 300%, I'm going to be out at whatever strike that bottom one is. And if the stock goes down, I've sold some juice against my long, that's kind of

my hedge. So I just want this to play out. When I roll into much larger calendars, which you'll see in the option speculation one, they can span nine months, a year, even two years, then I will have, but in trade machine I'm considering anything 30 days or less. And this is a 30 day trade because it closes when this option trades closes, it closes When this option expires, I don't put stops and limits. It's personal, but that's what I do. I do have stops and limits on non diagonals oddly. So just personal

Amanda Kelley ([02:21:23](#)):

And you can back test if you like stops limits back test with it. See what it does

Ophir Gottlieb ([02:21:28](#)):

For sure, for sure. But no, personally I don't. This is kind of my hedge. I'm a big diagonal guy. My, well when I am trading, which I'm barely doing right now, I have crazy expiration. If you looked at my sheets you'd be like, dude, you have like 11 expirations.

Amanda Kelley ([02:21:48](#)):

Alright, do you have an explainer on how to execute and exit the trade types and trade machine?

Ophir Gottlieb ([02:21:53](#)):

I do. Don't we have a live help, Mandy that does that.

Amanda Kelley ([02:21:56](#)):

We actually have a few live helps that get into it. And we've even had both Macs and Jason show in their brokerage kind of live step-by-step on how to execute a trade from trade machine. Do you remember? I believe it would've been January for Jason's for sure.

Ophir Gottlieb ([02:22:23](#)):

Yeah. And Max did it to,

Amanda Kelley ([02:22:26](#)):

I think it's

Ophir Gottlieb ([02:22:29](#)):

Ask Mandy, you guys email support. She'll find it'll. So yes, we have a live help one where Jay does it and also Max does it where he just like

Amanda Kelley ([02:22:35](#)):

You can also search. Oh

Ophir Gottlieb ([02:22:38](#)):

You can?

Amanda Kelley ([02:22:39](#)):

I believe so what should I look for? Executing.

Ophir Gottlieb ([02:22:43](#)):

Look at you. You're holding your breath.

Amanda Kelley ([02:22:46](#)):

No. Okay, that's my bad. I will make it to where you can search for it and

Ophir Gottlieb ([02:22:52](#)):

I could hear the timidity. She's like, I think

Amanda Kelley ([02:22:54](#)):

You can do execution. I've tried. Here I am working on getting the learn tab to where it is super, super searchable and really, really intuitive as to where you would go for everything. So bear with me while I'm working on that, but it is in there somewhere, I promise.

Ophir Gottlieb ([02:23:15](#)):

Yeah. Jay, you walked through live all Edge, right? Is that right?

Amanda Kelley ([02:23:19](#)):

I believe we lost Jay right now. Okay. But I believe you are correct. He did. And I will locate that for you. I can share it in community, but if you email support as well, I will get you directly to it.

Ophir Gottlieb ([02:23:36](#)):

Yeah, it's a good question. Also remember we do live help once a week. So if you want to see Jay do it again. Just

Amanda Kelley ([02:23:42](#)):

Yeah, make him do it again. He's gone. So we can voluntold him for everything. Yeah,

Ophir Gottlieb ([02:23:47](#)):

He is volunteered.

Amanda Kelley ([02:23:50](#)):

So next question, what about if you are already a trade machine subscriber? Do you need, still need to subscribe to this? I'm not sure what they're referring to. I'm wondering if maybe it's pattern finder.

Ophir Gottlieb ([02:24:03](#)):

Oh, if you're a trade machine member, you have to pay for pattern finder. You just get it for dirt cheap. If you mean platinum, then yes, you can switch out of your monthly and go to annual. It's actually cheaper by month if you want platinum. Right? Just tell Mandy, sell support. Hey, I want to cancel this and go annual. Someone asked me once, if I go annual, do I have to keep my monthly and pay for the annual? No, thank you for asking, but no, of course not. You don't pay 99 a month anymore. You pay 995 a year, which is like 83 a month.

Amanda Kelley ([02:24:33](#)):

Yeah. So if you want to upgrade, absolutely email us. We will get you taken care of. It's much easier if you're using a credit card, but if you're using PayPal, we will give you the steps to do so. But we will get you taken care of.

Ophir Gottlieb ([02:24:48](#)):

I'm not a fan of PayPal

Amanda Kelley ([02:24:50](#)):

And if that was not your question, I'm sorry if we don't get to it here, email support and we will clarify that. Whatever your question was for exactly. We kind of inferred a lot there of here

Ophir Gottlieb ([02:25:05](#)):

We did. I blame it on you.

Amanda Kelley ([02:25:07](#)):

That's fine. I am reading the questions. Can alerts be set up for vix UVI XY and their kin I believe?

Ophir Gottlieb ([02:25:18](#)):

I think so, yeah.

Amanda Kelley ([02:25:19](#)):

Yes,

Ophir Gottlieb ([02:25:19](#)):

I think so. So let's go to here. Let's go here. Let's

Amanda Kelley ([02:25:24](#)):

Back. Let me rephrase. I know. Yes. On vix. I don't know on the other two.

Ophir Gottlieb ([02:25:28](#)):

I don't think there's any reason not. Let me try. Let's try and do something. vix UV xy and what? We'll just do these. Let's So, yes. So here's a back. I don't even know what I'm back testing. Hold on guys. We got to figure out what I just back tested short call. I'm shorting a call. Let's turn this into a call spread. Oh yeah. I'm shorting a call spread. Let's get out of this.

([02:26:00](#)):

I

([02:26:01](#)):

Think we just found a trade, guys.

Amanda Kelley ([02:26:02](#)):

I was going to say, did we just add to our alerts

Ophir Gottlieb ([02:26:05](#)):

Here if anybody wondered if I care about the webinar or trading? Here's your answer. Interrupt the webinar for a trade. So here's a short call spread. Ooh, juicy. Let me take this out. Oh, I like,

Amanda Kelley ([02:26:26](#)):

I was going to say it works well without the stop too.

Ophir Gottlieb ([02:26:29](#)):

I like, yeah. Yes. So sorry. If you're selling a call spread in the VIX or UVXY then and you like this technical condition, what's the technical condition?

Amanda Kelley ([02:26:42](#)):

There's no technical conditions right now.

Ophir Gottlieb ([02:26:44](#)):

I want to do it when I only want to do this. If VIX is below 17, then you would say, I'm going to do this. I'm going to add the alert actually.

Amanda Kelley ([02:27:04](#)):

Oh, fear just found a trade that he's going to save for himself. So

Ophir Gottlieb ([02:27:07](#)):

That's right.

Amanda Kelley ([02:27:09](#)):

Please hold

Ophir Gottlieb ([02:27:11](#)):

VIX and UV XY with V 17. Thanks for the idea. Yes. And yes, you can set those alerts.

Amanda Kelley ([02:27:26](#)):

That's actually one of our frequent flyers in community. Oh, okay. So you should thank them there.

Ophir Gottlieb ([02:27:34](#)):

You're all thanked. Many of you. Okay.

Amanda Kelley ([02:27:38](#)):

All right. I got a yearly subscription during a simpler trading webinar. Did that come with CML pro?

Ophir Gottlieb ([02:27:44](#)):

Yeah. Oh no, no. CML PRO is a different product. It's long-term stock. So I'll just show you what it looks like just so you don't have to imagine it. I speak with CEOs and CFOs and experts, like prior employees of companies, whatever. And we have a pick a group of top picks. Well I call them after this winners, you know what, Mandy, I just did that 15 minute thing, that podcast or whatever. We should just send that to everyone and then they'll know

Amanda Kelley ([02:28:16](#)):

We're going to send you a podcast. So if you're just dead

Ophir Gottlieb ([02:28:19](#)):

And then you'll know what after this winner is, it's like a group of technology companies that I follow. And then we get the results verified by an auditor and we've been doing it since for eight and a half years. Well, not eight and a half years, eight years and two months. And these are the results. CML Pro, nasdaq blah. But CML PRO is not a part of trade machine. It is interesting that you asked because CL Pro now is \$39 a month. It is going up to \$69 a month soon. And then it might come to the point where you only sell it annually. If you're a current member, don't worry, you're A CML, your price never changes. But if you want CML Pro now, it be also

Amanda Kelley ([02:28:57](#)):

Applies to trade machine.

Ophir Gottlieb ([02:28:58](#)):

Yes, of course. As trade machine price,

Amanda Kelley ([02:29:00](#)):

Once you're in, you're in. As long as you don't cancel, you don't see a price increase. So don't worry about, now's the time to get in before we add all these new features.

Ophir Gottlieb ([02:29:10](#)):

Just imagine if we add zero DTE. You think it's going to be the same price? Anyone? No. Yeah, it's okay. There's going to be a zero at the end of the price. So I'm just reminding you,

Amanda Kelley ([02:29:21](#)):

Once you're locked in, you're locked in with us. We don't raise your price. But if you want more information about CML Pro, we're going to send a or a podcast that no fear just did. So you can learn more about that. And if you still have questions, you can email support.

Ophir Gottlieb ([02:29:36](#)):

Yep. Okay. We have, I'm going to say 10 more minutes.

Amanda Kelley ([02:29:39](#)):

Okay, then I need to read fast. If you accidentally double up on alerts, will they be sent out more than once?

Ophir Gottlieb ([02:29:46](#)):

So it should not be possible to have the exact same alert. So trade machines should cover you exactly the same alert. Yeah, it would overwrite it. In other

Amanda Kelley ([02:29:57](#)):

Words, it would overwrite. Yes. So if you set up an alert with the exact same technical conditions and ticker, it will override it. So you will not see it more than once. If you have slightly different technical conditions, it will not override it.

Ophir Gottlieb ([02:30:10](#)):

And then you'll get both. Yeah,

Amanda Kelley ([02:30:11](#)):

And then you'll get both. So if you added RSI at the end, you're going to get both. You would have to go back and delete your first alert if you don't want to see both. Yeah. Alright. When is the next webinar when you roll out the liquidity filter?

Ophir Gottlieb ([02:30:26](#)):

Yeah, ish. Let's say in a quarter. I got to do the CML Pro webinar fricking next weekend, which is I would say probably in three to four months we'll do this again and I'll have another go around with the other sectors and then we should all be comfortable.

Amanda Kelley ([02:30:56](#)):

Can you show again how to paste the best selected symbols to create alerts?

Ophir Gottlieb ([02:31:00](#)):

Yeah, yeah, for sure. So let's do a portfolio. NASDAQ 100. Let's make it fast. This is a stupid strategy, so don't pay no attention to the strategy. I just want it to run. Not a surprise. Don't sell call spreads. Lemme do a smaller grouping. I think XLE is smaller. Let's just do XLE. Okay,

([02:31:30](#)):

I going to show you that little shortcut I figured out Jay did some cool character handling, which made this possible. Okay, so let's say I have no idea what this is. I'm just going to say, let's say I wanted these. Okay, thank you. Let's say I wanted these six for whatever reason. So if I add this alert, it's going to add all of these tickers, but I only want these six. So I go to add alert, the tickers are here for me. So you can do this with keyboard strokes, but I'm just trying to make it plainly obvious with the mouse. So select all copy, copy these, go back into the same strategy, turn out to ticker, and then just throw these tickers in. Now add the alert and you'll only get those six tickers. So that's the shortcut.

Amanda Kelley ([02:32:18](#)):

And I'll throw in here because this seems like a good place to mention it. When you save an alert like this with multiple tickers, when you get that alert, it is going to load the strategy with all the tickers. Even if only one ticker is

Ophir Gottlieb ([02:32:34](#)):

Right, let's say ExxonMobil triggered, you're going to get, you're sending this to yourself, you're sending this link to yourself, so you're going to get all the other ones too. That's why I do it like that. So at least I'm only looking at the companies I'm interested in as opposed to the whole XLF or the whole XLE.

Amanda Kelley ([02:32:52](#)):



Also, don't delete your back test link in your words.

Ophir Gottlieb ([02:32:56](#)):

Don't delete your back. Yes. Not

Amanda Kelley ([02:32:58](#)):

Like if you're said you can remove it, but we highly, highly don't recommend that because yeah,

Ophir Gottlieb ([02:33:04](#)):

Then you're going to get an alert and you have no idea what happened. Don't delete this link. You're just going to screw yourself. You're going to be like, I got an alert of a trade I wanted to do and I have no idea what it is.

Amanda Kelley ([02:33:13](#)):

Exactly. Alright, next question. Another question about CML Pro. They're actually asking if we can send a link to every CML service. So I think when we send out that podcast, we can add the

Ophir Gottlieb ([02:33:27](#)):

Link. Here's the easiest. Here's the way to satisfy your CML Pro fix. It's Bitly. I just created a Bitly. It's Bitly. CML Pro, but Bitly is weird. CMLP are capitalized. Capitalized Pro. Is it? Yes. And it does matter. So I'm going to put it here. I'll put it in chat. Where's chat? There's chat.

Amanda Kelley ([02:33:48](#)):

Put in chat. Alright. While you do that, because we're running out of time, I'm going to keep reading Fear. The back test results are quite impressive. What are the forward test results? How well does TM actually perform in actual trading? I think we covered that.

Ophir Gottlieb ([02:34:01](#)):

Yeah, that's why I did a webinar four months later because it's fair. Remember what I said? I said it's a fair question, right? It's fair. So I'll get there. Hold on.

Amanda Kelley ([02:34:12](#)):

Do you have to go through your whole conversation with Ben

Ophir Gottlieb ([02:34:13](#)):

Again? The whole thing and I missed it. See that you

Amanda Kelley ([02:34:17](#)):

Went way too fast.

Ophir Gottlieb ([02:34:18](#)):

You're trying to be smart. Hold on.

Amanda Kelley ([02:34:22](#)):

That's what I'm here for. Here.

Ophir Gottlieb ([02:34:24](#)):

There. So from the date of the webinar to basically today, here's how it did. Here's how these alerts did. I only did the qq, right?

Amanda Kelley ([02:34:35](#)):

And we're going to send out that webinar again. Or if you're faster than me, you can go to the learn tab and find it and you can see what the results were as of November 18th when we did that webinar. So you can see what it is there. You can see what it is now and get your idea as to how it's actually performed in those times.

Ophir Gottlieb ([02:34:58](#)):

Yeah, and time is on our side. The more time that passes, you should be getting the results we're kind of hoping for. So I didn't want to do it a month later because it just kind of would've been luck. It could have been good, but it would, I mean, three trades don't mean anything. So,

Amanda Kelley ([02:35:13](#)):

Alright, someone's asking, is Trade Machine five different than the previous version and is there any changes to platinum

Ophir Gottlieb ([02:35:18](#)):

Subscribers? Oh no, no. It's a UR I.

Amanda Kelley ([02:35:20](#)):

That's just the link. That's just the link.

Ophir Gottlieb ([02:35:23](#)):

There's only one trade machine. Yeah, it's a fair question.

Amanda Kelley ([02:35:27](#)):

After running the back test and you choose ad alert on selected tickers and then copy and paste the tickers and then add alert again. Why?

Ophir Gottlieb ([02:35:34](#)):

Oh, so that I only get alerts for exactly the tickers I want. If I just add alert from my whole portfolio, from the whole portfolio, I'm going to get alerts for every single ticker. Even the ones that I don't want,

Amanda Kelley ([02:35:49](#)):

It's just cleaner.

Ophir Gottlieb ([02:35:50](#)):

I mean obviously Jason's going to code it up at some point where you just click it and then you just say add checked alerts. Obviously that's coming at some point. I think we can all see it's coming.

Amanda Kelley ([02:36:00](#)):

Yeah. How do we know what limit price to use for buying options at the end of the day? Also, is there a place where we can get free live options prices? That's actually a great question of fear. We didn't touch on that today.

Ophir Gottlieb ([02:36:14](#)):

Oh and yes. So let's say you're interested in ExxonMobil just for whatever, and you're like, huh, this is interesting. Oh, let's see the options chain. Just click the options chain. And this should be relatively well, exactly. It's Saturday. Exactly. That's relatively near time. So that's where you would get the live options data. If something triggers and it's live, you'll get this thing will be green. What was the first part of the question? How do I know what the price is? Oh, I mean it's the price as of 15 minutes before the close. So you just go to your broker

Amanda Kelley ([02:36:49](#)):

Specifically the limit price to use.

Ophir Gottlieb ([02:36:54](#)):

If you're using mid-market, you would want to buy or sell at that price. If you're doing the limits, there's no limit here, but let's say it's a 50% limit and you're buying something for a dollar, the limit would be a buck 50, right? You've made 50%. So after you open your trade, you can, and I certainly do, I go back in and I put a close and trade in with my limit one 50, just so I don't have to think. I can't think about every trade after that, right? Four 40. I mean I can now because I don't trade very much in the old days. I could.

Amanda Kelley ([02:37:26](#)):

It's four 40 right now. Would you like to take a few

Ophir Gottlieb ([02:37:28](#)):

More? No, that's it. We're done. Okay. Thank you everyone. I hope this

Amanda Kelley ([02:37:34](#)):

Question instructed we didn't get to, you can ask Max in community specifically at Uncle Pop's tag Kim, because we're going to make sure he has a lot of notifications for Monday morning.

Ophir Gottlieb ([02:37:46](#)):

Otherwise you guys see this. Are you guys seeing the claps?

Amanda Kelley ([02:37:50](#)):

I see them.

Ophir Gottlieb ([02:37:51](#)):

You do? This is why I do it. This is why I come to work every day. It's for the floating. Oh look, a party balloon.

Amanda Kelley ([02:37:57](#)):

We got some party balloons and hearts. Yes. Love it. Any other questions that you have not going to

Ophir Gottlieb ([02:38:04](#)):

Send? I got an, oh, I got an OMG thumbs up. Yeah, we should do an entire webinar just on this.

Amanda Kelley ([02:38:11](#)):

Okay. He gets very distracted with the Zoom buttons, laughing. He loves the whiteboard and the annotations.

Ophir Gottlieb ([02:38:21](#)):

It's all a mystery to me. This

Amanda Kelley ([02:38:22](#)):

Is all, it's going to come for the next webinar.

Ophir Gottlieb ([02:38:25](#)):

I can do ai. I don't understand how

Amanda Kelley ([02:38:27](#)):

To do annotate. Yes. Oh, I

Ophir Gottlieb ([02:38:29](#)):

Could do that here. Lemme do that right now. I'm going to go right here.

Amanda Kelley ([02:38:33](#)):

Well, I'm going to ask you another question since we're still here.

Ophir Gottlieb ([02:38:36](#)):

Say this. Sorry, I can't write with my hand.

Amanda Kelley ([02:38:40](#)):

Can you give a brief overview of how the data content that ask GPT works on? Is it CML specific data? Open source data real time?

Ophir Gottlieb ([02:38:51](#)):

Yeah. So a little bit of all you guys have to send emojis right now, otherwise it doesn't make any sense. Someone please don't send an emoji right now. Please. Thank you. This is awesome. Okay, so they're asking about, oh, how do I stop annotating? Okay, I want to stop annotating.

Amanda Kelley ([02:39:11](#)):

You hit the little pencil again.

Ophir Gottlieb ([02:39:13](#)):

No, it's changed. Okay there. Excellent. So there is for people who are, okay, I dunno how to clear the annotate. Hold on,

Amanda Kelley ([02:39:26](#)):

Hit the little pencil again.

Ophir Gottlieb ([02:39:27](#)):

Oh yeah, no. Where's

Amanda Kelley ([02:39:28](#)):

Clear? And it hit clear.

Ophir Gottlieb ([02:39:30](#)):

I don't see,

Amanda Kelley ([02:39:30](#)):

It's a little trash. It's a little trash.

Ophir Gottlieb ([02:39:31](#)):

Trash trash, trash can. Trash can clear all my drawings. So someone was asking, when you go here, what are you getting? Some of it is, that is a thumbs up. Some of it is trade machine specific or CML specific. Some of it is more open source ish. So if you're like, what is the latest inflation data? That's from the Bureau of Labor Statistics that we're bringing into our database. So that's public data deserves all of these, all of these. So here's CPI and blah, blah, blah, blah, blah. Okay, so that's it. But if you're asking for what is a good option strategy for Microsoft, no, everybody wants to know what a good option strategy is for Nvidia. You can just ask. And this is just going to go to trade machine, right? So here you go. Here's an answer of 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 17 strategies for Nvidia. You're welcome. So it's both. Okay. That's it. Thank you everyone for your time today. It was a Saturday. It was splendid to have you. I appreciate the emojis. I hope you learned something. If you're not a trade machine member, you should be a trade machine member. If you don't want to be a trade machine member, that's okay too. Actually, I hope you have a fabulous Saturday. Anyway, I will see you guys in community. Goodbye. Thanks Mandy. Bye guys. Bye. Yeah, and then I have to leave so I stop my share. Very confusing. Okay. Bye guys. Bye.