STEELHEAD
technologies

THE WEEKLY CATCH

We wish to extend our appreciation to all Steelhead users for supporting any modifications made to your processes with the latest update. These changes will prove advantageous for each and every shop!

The Sales Order update is live!

You now have access to the following:

- The ability to create Sales Orders with Sales Order Line Items, without Work Orders
- The ability to associate parts with Sales Order Line Items after Sales Order creation
- The ability to edit and rearrange Sales Orders, and associating previously entered line items with parts
- Direct relationship between Sales Order Line Items and Invoice Line Items

Please contact support@gosteelhead.com if you have any questions pertaining to the new Sales Order workflow!

Highlighted Updates

Work Orders

- Ability to switch between active and completed Work Orders in Customer Portals
- Filter Work Order table by Order Type
- "View All Invoices" button now available on the Invoice Report in Insights to reach all invoices quickly
- Part Number PDFs

Customer Profiles

- Added a file upload menu onto customer profile pages
  - Intended for easily storing of associating a file with any given customer
  - Includes size preset options for any images attached
- When there is a power tools error when creating an invoice, an error message now tells the user to contact support

VIEW ALL PRODUCT UPDATES

Upcoming Webinars

Want to learn more about Steelhead's software or our latest features and functionality? Look no further than our monthly webinars!

Move Parts, Not Paper Live Demo

Join our brief group demo, hosted in a casual environment with other like-minded attendees to get a high-level understanding of the opportunities within Steelhead's job shop software in addition to how you stack up against your competition. **Register to attend.**

Thursday, March 7th
Noon to 12:30 CST

REGISTER NOW

Steelhead Masterclass: Contract Review

Steelhead Technologies will be showcasing how simple it is to manage contracts in Steelhead's job shop software. Join us and come ready with your questions.

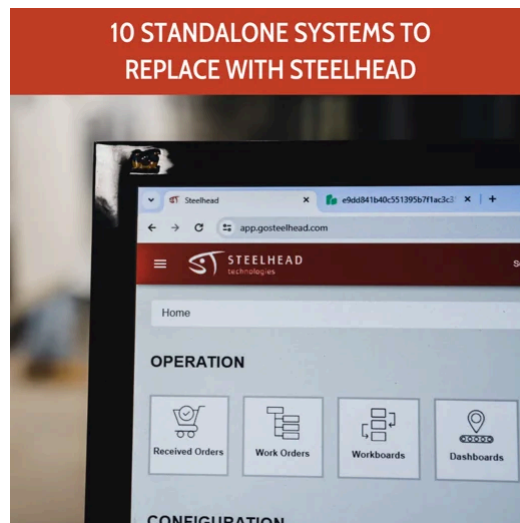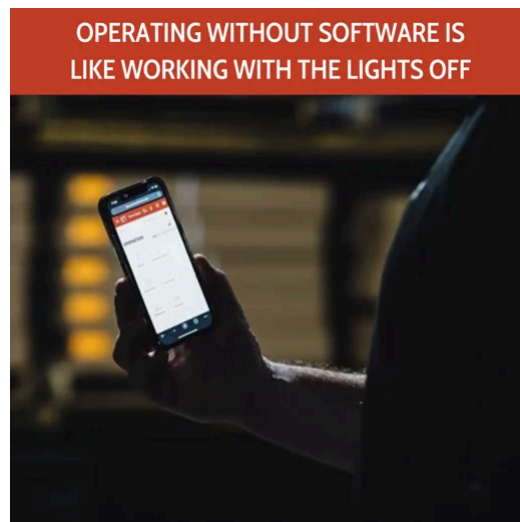**Wednesday, March 27th**

Noon - 12:45 CST

REGISTER NOW

New Articles

The year ahead brings endless opportunities to job shops with the right perspective and strategy. Learn more in our latest articles:

OPERATING WITHOUT SOFTWARE IS LIKE WORKING WITH THE LIGHTS OFF

10 STANDALONE SYSTEMS TO REPLACE WITH STEELHEAD

SHOP SPOTLIGHT

POWDER COATING TECHNOLOGIES

Powder Coating Technologies, a 30+ year powder coating industry leader in Plymouth, MN embraced the Starter Package as a tool to raise the bar on efficiency, quality, and customer communication.

Steelhead's **Starter Package** was designed to offer **custom job shop software**, **deployed lightning-fast**, at the **lowest cost possible**. The Starter Package includes essential elements to turn a job shop into a profit-generating powerhouse through digital systems and automation in record time.

As a former Director of Operations at Amazon, Chad understood the importance of integrated technology to optimize warehouse operations. He knew exactly what he wanted and began researching options. He sought:

- Enhanced employee experience by removing barriers and simplifying workflow
- Virtual order tracking to eliminate bottlenecks, improve flow, and reduce lead times for customers

- Paper elimination in favor of cloud-based solutions to simplify information/communication flow
- Data-driven decisions to identify trends, root cause defects, and act
- To enable scale by reducing non-value-added tasks and firefighting with more time to think big

They quickly found Steelhead Technologies and moved efficiently through the demo and agreement process. Within three weeks from the first contact, Powder Coating Technologies was fully transitioned from implementation to the Customer Success team, showcasing the agility of the Starter Package.

Powder Coating Technologies' success with Steelhead's Starter Package showcases the effectiveness of a budget-friendly, rapid deployment solution. The transition from manual processes to a streamlined digital system has not only improved efficiency but has also set the stage for continuous improvement and future growth. The team effort in creating the intuitive and industry-changing solution is paving the way for many other organizations to follow.

Upcoming Events

Powder Coating Week 2024

Wednesday, March 13th at 9:45 AM
Jeff will be presenting A Dive Into Job Costing at the technical conference. Look forward to a dynamic analysis on how accurate data can optimize job shop costing.

Reach out to us today by emailing sales@gosteelhead.com for more information.

PROUD PARTNER OF