



Request For Quote Available Soon

Improve Efficiency in Quoting!

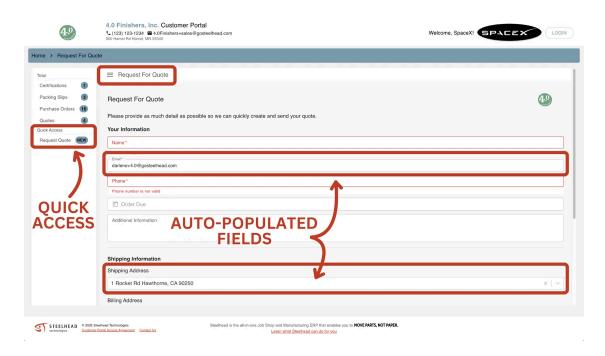
With this update coming, it will be easier than ever to **get Quotes done** in Steelhead. You will be able to receive Requests for Quotes (RFQs) from your customers **directly through embeddable forms** on your website **or within the Customer Portal**, then instantly convert them to Quotes—saving you from having to manually enter information into Quotes and **freeing up valuable time**.

With the new RFQ system, you can:

- Give your customers the self-service ability to submit and track RFQs
 through the Portal with drop-downs that auto-populate Parts, Processes, and
 Specs you've already shared.
- Instantly access and organize all incoming RFQs from a central dashboard, receive notifications as requests arrive, and easily archive, restore, or convert RFQs to quotes—plus configure the form to your needs.
- Customize your RFQ workflow with minimal setup—just select desired
 Processes and Specs, enable or disable the form at any time, and assign a

team member to handle follow-ups, so nothing gets missed.

Steelhead's RFQ feature gives you the visibility, control, and efficiency to **spend less time on manual Quote entry** and more time delivering exceptional service.



Within their Customer Portal, your customers have quick access to the RFQ form in the sidebar. Their information such as Email and Shipping Address will auto-fill for them.

We will be sharing a video walkthrough of this feature before the release. If you have any questions, please reach out to support@gosteelhead.com!

May Monthly Masterclass

Gain efficiency with updated Purchasing and Outsourcing!

In this month's masterclass, you'll learn how you can streamline processes, reduce manual paperwork, and **gain total visibility into every outsourced job** by using Steelhead's Outsourcing and Purchasing.

- Overview of recent Purchasing and Outsourcing updates
- Using Bill of Material (BOM) items vs. Purchase Order Lines
- Step by step walkthrough of managing outsourcing with Steelhead

Join us to see how Steelhead empowers you with **control and traceability in outsourcing**—so you can **boost profitability**, deliver **exceptional service**, and focus more time on high value tasks.



REGISTER NOW!

Product Update Highlights

Supersede Quote

When a Quote Revision is created, users can now supersede the quote, making the previous version inactive.

Locations Filter Options

Added new filter options: 'View Empty Locations' and 'View Children' toggles for further list-filtering ability in the Locations dashboard.

Rework Costs Report

New report added to the Reporting dashboard, giving users an overview of the cost of Rework Work Orders.

Sales Order Table

Work Order links can be displayed as a new column on the Sales Order table by opening the Configure Column Display button and enabling 'WO.'

These updates are designed to help you save time and have your shop running more efficiently.

Please reach out to us at	support@g	<u>gosteelhead.com</u> with any	y questions!
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Steelhead Technologies, 100 5th Street, Suite 2, Calumet, MI 49913, United States

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