



Revenue Riptide 2024

Thank you to everyone for coming!

Steelhead Technologies' first ever Revenue Riptide was two full days, packed with learning, networking, and delicious local and homemade food. Revenue Riptide was intended to serve a few core outcomes:

- Say thank you to our loyal customers and deliver a super valuable event for them to recharge, exchange ideas with other shops/Steelhead, and build commitment and excitement for the future!
- Embody Steelhead's product-obsessed, customer-focused mode of operating. Revenue Riptide provided a perfect opportunity for the Steelhead team to better understand how to support our customers! (And share our future plans for product, like Native Accounting and the RFQ portal.)
- Give our employees a chance to hear about the successes of our customers and see the value and impact of the product that we are building together.

Revenue Riptide was a massive success. It would have been worth it for success in any one of the three outcomes!!



The game has changed. Customers, the team, and prospects are all fully charged to blast through the next year, and plans are underway to make this instant classic much bigger and better for next year.

Deep Dive into Invoicing in Steelhead

Join the October Masterclass!

We will be teaching our next monthly live Masterclass on Wednesday, October 23rd. In this webinar, we will go over:

- The "Cannot Invoice Parts" tab on the Invoices page
- "Status" and Status explanations
- "Parts Associating" and "Parts Done Invoicing" checkboxes
- How Sales Order Lines directly correlate with Invoicing

 STEELHEAD
technologies

OCTOBER MASTERCLASS
WEBINAR

INVOICING

 WEDNESDAY, OCTOBER 23RD  12:00 CST

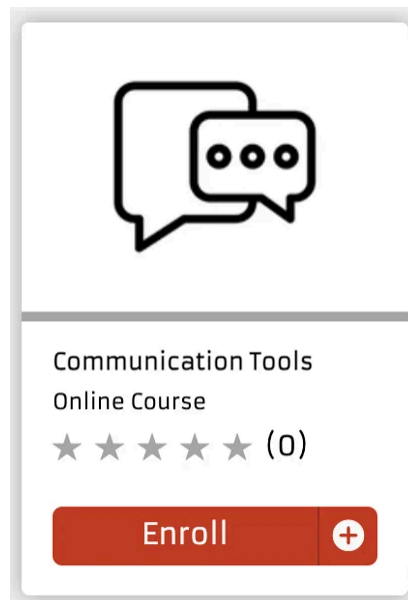
[REGISTER HERE](#)

Updated Steelhead University "*Communication Tools*" Course

Ensure your whole team knows how to use Steelhead effectively!

The "Customer Portal" course in Steelhead University has been updated to include new features recently added to Steelhead, and has been renamed "Communication Tools." This course goes over:

- Configuring Customer Portals
- Adding customer-facing notes and part number descriptions to jobs, and how they show up in the Customer Portal
- How you can utilize the internal Chat feature
- Using Work Order comments internally



To enroll yourself or your team in Steelhead University, email learn@gosteelhead.com.

VIEW PRODUCT UPDATES

Please reach out to your Customer Success Manager or email us at support@gosteelhead.com with any questions!

Steelhead Technologies, 100 5th Street, Suite 2, Calumet, MI 49913, United States

[Unsubscribe](#) [Manage preferences](#)