



# The Weekly Catch

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**Merry Christmas and Happy New Year from Steelhead!**

**Real-time visibility on Production Data**

Merry Christmas and a Happy New Year to you and your loved ones! May this festive season be filled with joy, laughter, and cherished moments.

Please note that our support office will be closed on the following dates:

- Friday, December 15th
- Monday, December 22nd
- Monday, December 25th (Christmas Day)
- Monday, January 1st (New Year's Day)

During these times, our team will be taking a well-deserved break to recharge and spend quality time with their families. If you reach out to us during these times, we will respond on the following business day. We will be back in full swing to assist you promptly with any queries or concerns once we resume regular operations.

As the year draws to a close, we want to take a moment to express our heartfelt gratitude for your continued trust and support. We are thrilled to have had the opportunity to serve you throughout the year.

[VIEW ANNOUNCEMENTS](#)

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## Highlighted Updates

### Default Lead Times for Customers

- Default lead times may now be set for individual customers
- Allows for different default lead times for different customers, rather than a single global default time
- Configured on the Customer page under "Default Lead Time (Days)"

### Finalizing Invoices

- On invoice creation, you can now "Create" or "Create and Sync" invoices
- "Create" allows for review and modification to invoices prior to syncing to accounting; they will then sync only when finalized
- "Create and Sync" finalizes invoices on creation; finalizes invoices sync at the 10 minute mark as before

[VIEW ALL PRODUCT UPDATES](#)

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## In The News

Steelhead Technologies has made a pivotal change in these two situations - click on the image to read more.



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## Welcome to Steelhead

### Ben Daavettila, Software Engineer

Ben is joining our team of engineers who work to continuously develop the Steelhead platform to ensure a premium user experience for job shops across North America.

### Jasper Lee, Quality Assurance Intern

Jasper joined our QA Testing Team as an intern and is already doing a fantastic job providing the support necessary for Steelhead to offer a premium Manufacturing ERP user experience.

## MEET THE TEAM

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# Shop Spotlight

## Precise Powder Coatings

Precise Powder Coatings, based in Salt Lake City, Utah, operates as a batch powder coater with around 20 employees, a workforce set to expand as they move to a new facility. Facing challenges in order entry, inventory management, job tracking, and a lack of job costing abilities, the company sought a solution to streamline operations and enhance visibility across its processes.

The team sought help with:

- Cumbersome order entry (taking 4 - 5 hours a day)
- Inadequate inventory management
- Limited plant visibility



Steelhead Technologies stepped in to address these challenges comprehensively:

**Streamlined Order Entry:** The plant manager highlighted the remarkable improvement, now being able to swiftly input purchase orders, enabling his team to save substantial time and effort of up to 5 hours a day on order entry alone.

**Revamped Inventory Management:** Precise Powder Coatings devised a solid plan for inventory management, job tracking, and powder coating job costing, laying the groundwork for a smooth transition to their new facility. With low inventory alerts, they are sure to never run out of a particular product ahead of a new work order.

**Enhanced Domain Functionality:** Custom inputs facilitated inventory-driven instructions; a feature absent before the implementation. These instructions, tailored for specific powders, streamline operations significantly, making the process smoother for the entire team.

**Improved Customer Interaction:** The company embraced the paperless approach, allowing customers to sign documents electronically via iPad, greatly simplifying the shipping process and enhancing customer experience.



WE ARE...

# RELENTLESSLY CURIOUS

Our mission is to build the best job  
shop in the world.



**Ready to join us?**

## What makes us different?

Our team lives and breathes our mission of being ***relentlessly curious***. The ability to ask the right questions unlocks a treasure trove of wisdom, taking our technology (and your plant) to new levels of productivity and success.

So don't be surprised when our team asks "Why...why... why?" It can lead to extraordinary results.

*Get started with a customized demo from our team today.*

SCHEDULE DEMO

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Steelhead Technologies, 100 5th Street, Suite 2, Calumet, MI 49913, United States

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