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## Quoting Enhancements Coming Soon

Steelhead will soon be releasing an update which will streamline the transition from Quotes to Sales Orders, improving your overall workflow.

Here's what to expect:

- Enhanced Quote Structure: Quotes will mirror Sales Orders with Lines and Line Items
- Increased Flexibility: You'll have the ability to associate multiple Parts with Lines and Line Items, giving you more control over the quoting process.

[Watch this quick video](#) for a sneak peek of how this will look:

Number	Name	Customer	Part Numbers	Process/Part Count	Created By	Assignee	Created	Expires	Follow Up	Price	Status	Signed	Actions
#1190	1190	ADC My	SH-123	Batch Powder Coat (7)	Support - 4.9	Jordan Peterson	1/20/2025	3/21/2025	24/2025	\$279.50	Quote (Pending)		
#1189	1189	BAE Systems				None	1/20/2025	1/20/2025	24/2025	\$0.00	Quote		
#1188	BAE	BAE Systems	BAE2			None	1/16/2025	1/16/2025	1/21/2025	\$60.00	Quote (Pending)		
#1187	1187	General Motors	FL544357			None	1/16/2025	1/16/2025	1/21/2025	\$71,006.00	Quote (Pending)		
#1186	1186	John Deere	P-01-5443	Auto Line Powder Coat (1)	Support - 4.9	Probers	1/16/2025	1/16/2025	1/21/2025	\$0.00	Quote		
#1185	NEW part 122	John Deere			Justin Da	None	1/16/2025	1/16/2025	1/21/2025	\$300.00	Quote		
#1184	027967908	John Deere	P-01-5443	Auto Line Powder Coat (1)		None	1/16/2025	1/16/2025	1/21/2025	\$1,750.00	Quote (Pending)	1/16/2025 by Just	
#1182	1182	BAE Systems	Geotang1	1 Dia Geotang	Dean 4.0	Probers	1/15/2025	1/15/2025	1/20/2025	\$0.00	Quote (Pending)	1/15/2025 by Dean	
#1181	1181	Applied Materials	Test	Batch Powder Coat (7)	Link 1.0 Finishes	None	1/15/2025	1/15/2025	1/20/2025	\$27,209.00	Quote (Pending)		

\* The formatting on Quote PDFs will be updated slightly. The same information will still be available.

These improvements are designed to provide you with greater precision and ease when creating Quotes.

Stay tuned for more detailed information coming soon. In the meantime, if you have any questions, please don't hesitate to reach out to our dedicated support team at [support@gosteelhead.com](mailto:support@gosteelhead.com).

# Monthly Masterclass

**Put it on your calendar! March 26th, 12pm CST**

Join our upcoming Masterclass to explore how Steelhead's integrated Timesheets and Payroll system can revolutionize your payroll management. This live webinar will help you leverage Steelhead to streamline time tracking, automate payroll processes, and enhance operational efficiency.

Here are some key takeaways you'll get from this Masterclass:

- Getting Started: Create PTO plans that accrue over time and set up Pay Periods and Pay Schedules
- Basic Functionality of Timesheets: Keep track of your employee hours and approve/edit their requested time off, timesheet segments and overtime
- Overview of Steelhead's Payroll Capabilities: Easily get set up, approve employee hours, then run Payroll in just 3 short steps



**STEELHEAD**  
technologies

MARCH MASTERCLASS  
**WEBINAR**

**TIMESHEETS/PAYROLL**

WEDNESDAY, MARCH 26TH 12:00 CST

**REGISTER NOW!**

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## Product Update Highlights

**Import BOM CSV**

Added the ability for users to import assembly structures into the Steelhead manufacturing tree from a CSV file.

## VIEW ALL PRODUCT UPDATES

These updates are designed to help you save time and have your shop running more efficiently.

Please reach out to us at [support@gosteelhead.com](mailto:support@gosteelhead.com) with any questions!

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